

Businessmen losing millions in telex swindle, says CBI

By Edward Townsend, Industrial Correspondent
Thousands of UK businessmen have been tricked into paying for entries in bogus international telex directories...

Accountants in fraud checks 'premature'

By Frances Gibb, Legal Affairs Correspondent
Department of Trade and Industry officials yesterday rapidly backtracked over a report that an auditor might have a legal duty on accountants to report cases of fraud...

Teachers to cover for colleagues

By Lucy Hodges, Education Correspondent
All members of the Assistant Masters and Mistresses Association have been told to return to covering for absent colleagues as they did before the teachers' pay dispute...

Essay-writing inquiry

Agencies which write student essays for a fee are to be investigated by the Department of Education and Science after a report in The Sunday Times on the London Essay Service...

than 30 years experience have been duped and have paid up after persistent legal threats. Companies have been receiving what looks like an offer of a free entry in an international directory...

The next stage in the fraud operation, alleged the CBI, was an invoice for up to £1,000 for the 'ordered' entry. If the bill is not paid, companies are sent solicitors letters threatening legal action...

Mr Norman Rose, deputy director of the CBI's legal division, said: "Despite the genuine and threatening nature of some solicitors' letters, under no circumstances should any money be sent..."

An appeal fund, which is being proposed by Dr John Cunningham, the party's environment spokesman, will allocate funds to those councillors who are faced with bankruptcy...



Cardinal Sin, Primate of the Philippines, preaching on the "the revolution of love" in his homeland, at a celebration Mass in Westminster Cathedral yesterday.

Rates conflict

Labour clash expected on surcharges

By Anthony Bevis, Political Correspondent
Mr Neil Kinnock will block all left-wing Labour attempts to indemnify Liverpool and Lambeth councillors who are facing surcharges of £200,000...

Lower rates for some Londoners

By Colin Hughes
Shifts in government grant and the abolition of the Greater London Council at the end of this month will mean most London householders paying lower rates from April 1...



Mr Kenneth Baker, who promised fairer share-out.

Detective in Shergar case is dismissed

From Richard Ford, Belfast
A detective in the Irish Republic's police force has been dismissed after an inquiry into the disappearance of a ransom payment, handed over for the missing race horse, Shergar...

Directors optimistic over business outlook

By David Smith, Economics Correspondent
Company directors are optimistic about business and employment prospects, but are dissatisfied with the Government's performance, according to the Institute of Directors' business opinion survey published yesterday...

Alliance crisis on cruise averted

Welsh Liberals yesterday avoided a policy clash with the Social Democrats over cruise missiles. Their annual conference at Llandudno rejected moves to campaign for the withdrawal of missiles based in Britain...

Tax union votes for political fund

The tax men became the first Civil Service union to vote for the establishment of a political fund under the Government's trade union laws. Inland Revenue Staffs Federation members were re-sounding 81.8 per cent, or 39,776 to 8,862 in favour of a fund...

Visit sought from Moscow

An attempt to persuade Mr Eduard Shevardnadze, the Soviet Union's Foreign Minister, to fix a date for a visit to Britain will be made this week when Sir Brian Cartledge, the British Ambassador to Moscow, hands over the Prime Minister's response to Soviet disarmament proposals (Our Political Correspondent writes)...

Girl victim's route retraced

Miss Pat Ellis, aged 22, yesterday retraced the last steps of Karen Pooley, aged 18, a shorthand typist, who was last seen walking home to her flat after a night out at the Imperial Hotel, Colwyn Bay, North Wales. She was later strangled in a sexual attack...

Lichfield sued for £105,000

Lord Lichfield, the photographer, is being sued for £105,000 in a High Court claim over the relaunching of a Chelsea restaurant, Pier 31. Mr William Henry Smith has issued a writ over an agreement made in June 1984 between himself, a company known as Pier 31 Ltd, Lord Lichfield and Mr Edward Hong Lim, of Exhibition Road, Chelsea...

Newborn baby eaten by dog

The dismembered body of a newborn baby which was partly eaten by a dog or fox has been discovered. The upper torso of the child was found in the back garden of a house in Rayleigh, Essex on Saturday night. Police traced the baby's mother yesterday and have questioned her, but will not release any further details...

Acid attack

Faint stripper has been thrown over a "Chair", by Allen Jones, a glass fibre sculpture of a woman dressed in leather, reclining beneath a chair, which is worth about £50,000, and is in the Forty Years of Modern Art exhibition at the Tate Gallery, London...

Sea defences

A campaign to persuade the Government to provide £100 million to replace nearly two-thirds of the sea defences from the Humber to the Thames has been launched by the Anglian Water authority.

Phillips Fine Old Master Paintings and Fine Continental Paintings. Tuesday 13 May at 11 am and Tuesday 22 July at 11 am. 7 Blenheim St New Bond St London W1Y 0AS. Tel. 01-629 9602.

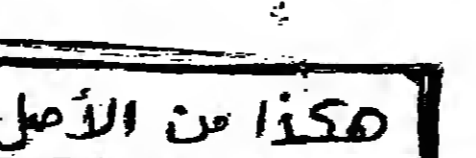
BL sale to GM still a live option, Tebbit says

Continued from page 1
This attempt to steamroller them into doing the Government's bidding. Mr Tebbit also accused Mr Edward Heath, the former Prime Minister, of making "wildly inaccurate" statements on the Westland and BL talks, and he added: "It's a fairly simple, basic rule of politics that you should play for your own team and not the other's."

Pressure on to change the rape law

Continued from page 1
are from the area between the town and west London. "The symbol of the web was not one of horror but of awe and holding people together", Mr Armitage said. More than 700 calls have been monitored at the incident centre in Hanwell where the police are basing their search for the three men. A senior officer said about 400 pieces of information about the identity, whereabouts and criminal associations of the gang were now being investigated. The brutal attack on Thursday has led to increasing pressure at the Home Office to scrap the law protecting rape defendants from being named. Mr Douglas Hurd, the Home Secretary is believed to want to incorporate such a change in the criminal justice Bill planned for the next session of Parliament. The ban on identifying rape defendants, under the Sexual Offences (Amendment) Act, 1976, has provoked strong criticism from the police and MPs who claim it can hinder the hunt for rapists. Abolition would have to be cleared with Lord Hailsham of St Marylebone, the Lord Chancellor. The vicar, aged 53, and the woman's boyfriend, aged 25, are recovering in hospital from severe head injuries. Chief Supt David Lamper said last night: "Continued attempts to obtain pictures and further details of the rapist are causing distress to a woman who has been through a horrendous ordeal."

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Pupils of Bedales restoring the barn: (left to right) Simon Scott, Sophie Hartman, Olivia Lacey and Luke Poore.

Wendy Savage inquiry

A victim of conspiracy, counsel says at finish

By Nicholas Timmins, Social Services Correspondent

Mrs Wendy Savage's practice of obstetrics was not eccentric or bizarre, but "right in the middle of mainstream obstetric opinion as it is in 1986", the inquiry into allegations of professional incompetence against her was told on Saturday, the final day of the five-week hearing.

Barnyard look is popular at school

By Charles Knerritt, Architecture Correspondent

Pupils of Bedales school at Petersfield in Hampshire are rebuilding a barn from Bonhams farm, near Alton, Hampshire, to provide a stable, forge, tool-house and kitchen with a baking oven for their outdoor work project in the school grounds.

Vandals to help repair damage

By Our Home Affairs Correspondent

Offenders are working as part of a home security service set up by Merseyside Probation Service. Victims of crime whose homes have been broken into or vandalized can seek their help with that of a carpenter.

New towns' guide for inner cities

By Christopher Warren, Property Correspondent

A central urban development corporation responsible for co-ordinating action to regenerate inner cities is recommended in a report to the Government by the chairmen of the new towns.

Pressure for decision on Sizewell

By Pearce Wright, Science Editor

The report of the Sizewell public inquiry, which ended last March, has been delayed because the Government has, in effect, changed the rules.

Underestimated system comes of age

Whatever the Westland affair may have done to the Conservative Party, it has been a tonic for the select committee system in the House of Commons. Suddenly, backbenchers who have lived obscure lives up and down the interminable committee room corridor, which runs almost the whole length of the Palace of Westminster, are walking with a new spring in their step; their role in exercising the authority of the legislature over the executive has at last been vindicated.

Death threats to King of Sweden follow murder of Mr Palme

From Christopher Mosey, Stockholm

Security police have stepped up their guard on the Swedish royal family after a series of death threats. The First Marshal of the Royal Court, Mr Lennart Ahren, said the threats had come in anonymous telephone calls to the palace in Stockholm. Police had been informed immediately, he said.

Norway angered by snow tragedy

From Tony Samstag, Oslo

Norway's grief at the deaths of 16 young soldiers in an avalanche last week was increasingly mingled with rage yesterday as the nation sought to untangle the chain of events that led to the tragedy.

Delors switches EEC to the back burner in view of French poll

From Richard Owen, Brussels

These are quiet days at the Berlaymont headquarters of the EEC Commission, partly because the Commission is wary of the impact of anything it might do on the French elections next weekend.

Stabbing ends quiet of poll campaign

From Diana Geddes, Paris

The hitherto remarkably peaceful French election campaign erupted into violence at the weekend when a Socialist supporter was stabbed to death by a National Front supporter after he had taken down an NF poster from an official campaign hoarding reserved for the Socialists.



M Laurent Fabius, the French Prime Minister, answering questions from journalists yesterday.

French elections: Part 1 Silver lining too late for Socialists

By Diana Geddes

"If the elections go against the Socialists, it will be because of unemployment," President Mitterrand admitted in a recent television interview. He described the 37 per cent rise in the number of work in the past five years as his Government's main failure.

Industrial production is stagnating. Exports have been declining as a proportion of the world market. The foreign debt has tripled to 438 billion francs (\$69 billion). The franc, devalued three times by the Socialists, is now being shored up by high interest rates.

Reagan piles on the rhetoric in attempt to clinch Contra aid

From Michael Binyon, Washington

President Reagan stepped up his efforts over the weekend to secure \$100 million in aid for the Nicaraguan Contra rebels, saying the vote by Congress on March 19 would be of "supreme importance", and insisting that only his policy "can keep Central America free without committing American troops".

"The days of pretending Nicaragua is an innocent land of peace wishing only to live in harmony with its people and neighbours have long passed", Mr Reagan said in his weekly radio address. "Nicaragua is a country held captive by a cruel clique of deeply committed Communists at war with God and man. How can Congress ignore this storm gathering so close to our homeland?"

He challenged Congress to "stand up for freedom" and said the Contras needed US military aid because, without power, diplomacy would be without leverage.

This week the President will hold a series of private meetings to lobby members of a sceptical Congress. He intends to emphasize his commitment to negotiation and the diplomatic process, and will insist

that Mr Philip Habib, his new special envoy to the region, will only be able to do his job if the President has bipartisan support at home.

Senator Christopher Dodd of Connecticut said yesterday, however: "This Administration wants to overthrow the Sandinista Government. It says it just wants to bring them to the negotiating table. Absolutely no one believes that."

Another Democrat, Representative Michael Barnes, said: "If we go down this road of increasing military confrontation with Nicaragua, it leads almost inevitably to the commitment of US troops." He also strongly attacked the White House for what he called "the worst rhetoric we've heard in America since the 1950s".

To secure the aid, Mr Reagan must win over at least 65 members from both parties in the House of Representatives. He will make a nationwide television address on Sunday, in an attempt to influence the vote three days later.

Despite increasingly belligerent talk from the White House, there were signs over the weekend that the Administration was ready to compromise. Under one plan, proposed by Senator James Sasser of Tennessee, military aid for the rebels would be frozen for six months while efforts are made to start talks.

If Nicaragua failed to negotiate, the money would be released. On Saturday Mr Sasser met Mr Elliott Abrams, the Assistant Secretary of State for Inter-American Affairs, to discuss his proposal. He said Mr Abrams expressed "reservations" about the delay, but did not reject the plan outright.

However, he said on television yesterday: "The President is not looking for compromise at this point. He is looking for 218 votes in the House."

The stakes are now high, and some senior officials fear that the Administration's rhetoric has been too harsh and that an obstinate Congress will not pass direct aid to the Contras without a compromise.

US policy opposed in region

From John Carlin, Mexico City

Latin American opposition to President Reagan's policies in Central America has never been more united.

The Governments of eight Latin American nations, including the three most powerful, Mexico, Brazil and Argentina, declared this month that there was an "imperative need" for an end to foreign support for insurgencies in Central America, a pointed reference to Mr Reagan's proposal for aid to the Contras.

Both US and Honduran officials in Honduras, which has long been the base camp for the bulk of the Contra forces, have said in recent interviews that the chances of the Contras overthrowing Nicaragua's Sandinista Government are virtually nil. Questions have even been raised about the Contras' willingness to fight.

The appointment of Mr Philip Habib as Washington's special envoy has not impressed Nicaraguan officials. They see his expected visit to the region this week as an effort to bolster a proposal by President Duarte of El Salvador, apparently inspired by his US backers, for simultaneous peace talks between the government and rebels of both El Salvador and Nicaragua.



The children of former Haitian President Jean-Claude Duvalier playing on the terrace of the family's assigned villa, near Grasse in the South of France, after being moved there from a luxury hotel in the Alpine resort of Talloires last week.

Leaders of Europe attend Soares inauguration

Lisbon - Dr Mario Soares was sworn in as President of Portugal in the Parliament building here yesterday in the presence of 2,000 illustrious guests. They included President Mitterrand of France, Signor Bettino Craxi and Señor Felipe González, respectively, the Prime Ministers of Italy and Spain, and Lord Carrington, Nato's Secretary-General (Martha de la Cal writes).

Britain was represented by Mr John Biffen, the Leader of the House of Commons, the United States by Vice-President George Bush and the Soviet Union by the Deputy President of the Praesidium of the Supreme Soviet, Mr Vladimir Orlov.

Several heads of state of Portuguese-speaking African countries were also present. The pomp and circumstance of the ceremony was seen as an indication of the type of presidency which can be expected from Dr Soares, in contrast to that of the outgoing President Eanes, an austere and stern man, who took little part in ostentatious ceremonies.

Chill in US-Soviet relations

UN cuts add to summit doubts

From Michael Binyon, Washington

The enforced cut in Soviet diplomats at the United Nations marks the latest in a series of incidents that have rapidly chilled Soviet-American relations and casts further doubts over Mr Mikhail Gorbachov's proposed summit visit here later this year.

The United States insists the cutback should not damage overall relations with Moscow or add to the controversy now surrounding the summit, and that it is doing nothing to set back relations. It cited the resumption soon of air links between the Soviet Union and the US and the preparations for the opening of Soviet and American consulates in New York and Kiev as examples that agreements reached in Geneva were being carried out.

But, in light of the sharp Tass reaction and recent statements in Moscow, there is no doubt that the improvement in relations that followed the Geneva summit last November has all but disappeared.

Officials here said a task force had been working for months on the problem posed by the large UN staff of the Soviet Union, Byelorussia and Ukraine, which have separate UN seats. The FBI was concerned that it was no longer able to keep track of so many people from the Soviet bloc, many of whom are suspected of being spies.

The move comes after a series of angry exchanges on such issues as arms control, the date of the next summit, the President's appeal for a continued defence build-up and the access of Soviet commentators to American television. The issues are not necessarily related, but have combined to produce an im-

pression that the White House is taking a more combative line towards Moscow than it did just after the summit.

The Americans have been angered by what they see as Mr Gorbachov's renegeing on his commitment to come here in June or July, and reject any attempt to link his visit with progress in arms control. Last week Mr Reagan said bluntly that, if the Soviet leader did not come, he would not go to Moscow in 1987.

On arms control, the President sent a firmly worded letter to Moscow recently in reply to the latest Soviet proposals for the eventual abolition of nuclear weapons. The letter is understood to have linked progress to Soviet good faith and actions in Afghanistan, Nicaragua, Angola and elsewhere around the world. It drew an angry reaction from Moscow.

But Mr Richard Perle, the Assistant Secretary of Defence, said at the end of last week's round of Geneva talks that the Russians were negotiating in bad faith, and they clearly knew their proposals on the non-modernization of British and French missiles would be unacceptable to the US.

Mr Reagan's television address calling for no cuts in defence spending was also more reminiscent of his strident anti-Soviet rhetoric than of his more measured tones before the Geneva summit. He suggested that the Russians - "our adversaries" - never understood anything but force, and that only the threat of American military strength would bring them to the negotiating table. Moscow again reacted sharply.

Leading article, page 13

Astronaut says lives at stake

From Michael Binyon, Washington

In the first public indication of widespread anger among astronauts at the way Nasa has been running the shuttle programme, a senior astronaut accused the agency over the weekend of endangering his colleagues' lives to meet a tight launch schedule.

Mr John Young, chief of Nasa's Astronaut Office, made the complaint in a memorandum on March 4, which was released by Nasa on Saturday. He gave an "awesome" list of safety problems since October 1984.

"If the management system is not big enough to stop the space shuttle programme whenever necessary to make flight safety corrections, it will not survive and neither will our three space shuttles or their flight crews," he said.

The memorandum, addressed to the head of crew operations at Houston and to Admiral Richard Truly, the new chief of the shuttle programme, was distributed to the other 95 astronauts.

Mr Young questioned the Nasa management system that had allowed the launch despite problems with the solid rocket booster seals.

He said there had already been launches without full redundancy and back-up systems.

Any back-up system failure could have resulted in the loss of craft and crew.

Waldheim hits at accusers

Vienna (Reuter) - The former Secretary-General of the United Nations, Dr Kurt Waldheim, denied allegations that he had a Nazi past and accused *The New York Times* of spreading the most grotesque stories about him.

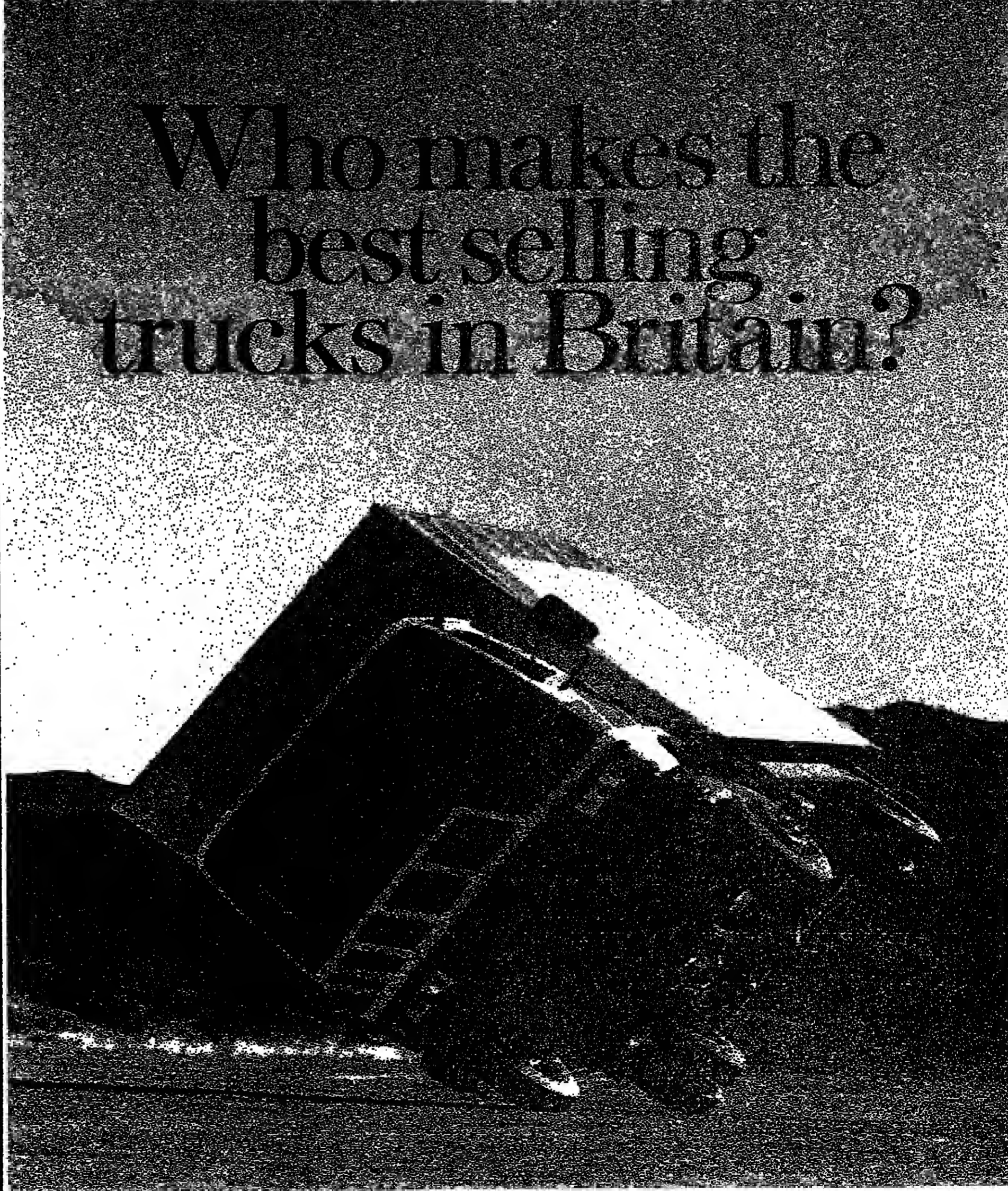
"I was neither a member of the Brownshirts (SA) nor of the Student Federation," he said in an interview on Austrian television.

"This is a most deliberate smear campaign against me, of a kind unprecedented in Austria's postwar history," he said emotionally. "All these allegations are untrue."

Last Tuesday *The New York Times* indirectly quoted Dr Waldheim - presidential candidate for Austria's conservative opposition People's Party - as admitting membership of the two Nazi groups. The paper also said he was attached to a German unit that fought brutal campaigns against Yugoslav partisans and deported Greek Jews.

In the interview, Dr Waldheim said: "I must say, once and for all, that I am sick of being told I am not telling the truth... I shall take every step against such slanders, if it carries on."

He had been checked by the secret services of all the major powers before becoming UN Secretary-General in 1972, he said, asking whether they would have passed him for the post if he had been found to have "a single brown spot".



There are 500 words in this advertisement.

Each one is worth reading very, very carefully. Because they develop an argument which, when followed through to its logical conclusion, could lead the way to the formation of a new company with an annual turnover well over £6,000,000,000. (Half of which comes from related businesses.)

The two companies are United Biscuits and Imperial.

United Biscuits are front-runners in the food market and expanding fast in leisure.

Imperial are leaders in the food,

of America.

One of those brands is Pizzaland whose restaurant opening programme will be accelerated.

On the subject of overseas markets, United's growing presence in North America, Hong Kong, Japan and the Third World will open new doors for Imperial. Much as their world markets will be introduced to us.

Two frozen peas in a pod.

One of the fastest growing world markets is Frozen Foods.

The home market as much as the catering market.

Consider these 500 words carefully. Each one could be worth £12 million.

leisure and tobacco markets. (See? Common ground already.)

By joining forces, our combined turnover, based on 1985 sales, will be well above £6 billion.

One and one is more than two.

From this point on, the words grow progressively more valuable.

If our combination stood only for a pooling of sales, our argument would be strong.

What makes it incontrovertible and so potentially fruitful, is how those common resources could be exploited.

Imperial presently control over 6,000 pubs, restaurants and shops.

Ready markets for United Biscuits' crisps, snacks, confectionery, pizzas and burgers.

Simply by coming together, we could substantially increase our penetration into these outlets.

Two vans can't live as cheaply as one.

All those pubs and restaurants, as well as a nationwide network of tobacconists, need regular replenishment.

By bringing together our distribution and wholesale operations, we anticipate an impressive reduction in overheads.

Imperial's strong cash flow will provide a rich source of funds to invest back into our brands both at home and in the United States

Imperial, with Ross and Youngs, are strong in supermarkets. We're both growing fast in the catering trade.

Together, we can consolidate our successes and create a giant bigger than the jolly green one.

Even more resourceful.

As you read this, there's a team of people at United Biscuits working hard on new product development. Our record testifies to their successes in the past.

Round the corner, at Imperial, another team is busy on their new product development.

It's easy to imagine how the pooling of those resources could benefit both companies.

Ask the other half.

It's not just United who want Imperial.

It's Imperial who want United. Both of us know just how well suited we are to each other.

Just how powerful a force we can be together.

However many words others may give you, in the long term they just can't add up to the same value.

And in the long run, it's not words that count.

But the value behind them.

United Imperial

THE LONGER YOU LOOK AT IT, THE MORE IT MAKES SENSE.



Shia Muslim campaign against France Islamic Jihad claims TV crew kidnapping

From Our Correspondent Beirut

The underground war of Lebanon's Shia Muslim extremists against France took a new turn yesterday when the obscure Islamic Jihad organization claimed it had "detained for questioning" a four-man French television crew.

One day after the abduction to a Muslim suburb of west Beirut, there was no word on the men's fate, but the claim, made by an anonymous telephone caller to a Western news agency, suggested they could be set free. The caller made no demands.

The Frenchmen were sent to Beirut after claims that Michel Seurat, one of four Frenchmen Islamic Jihad says it kidnapped in May, had been killed in reprisal for France's deportation of two pro-Iraqi activists to Baghdad where, according to some reports, they face possible execution.

The male caller said the television crew, working for Antenne-2, were detained in the seaside Jnah district on Saturday afternoon. He identified the four as Philippe

Rochot, Georges Hansen, Aurel Cornac and Jean-Louis Normandin. The caller cited the crew's "suspicious movements in the Islamic suburbs".

Lebanon's police commander, Major-General Osman Osman, said there were no clues in the case, but admitted that the crew's movements around Shia Muslim strongholds were anything but prudent. "Their presence there was a mistake," he said.

Although it appears that the crew would not join the other French hostages as such, their abduction gave Islamic Jihad chances to emphasize previous warnings. "We give the French Government one week to recover our two comrades from the dungeons of the Iraqi regime," the caller said.

After the claim saying that M Seurat, a researcher aged 37, had been "executed", a second anonymous caller threatened that another French hostage would be killed if the two Iraqis, Fawzi Hamzeh and Hassan Kheirredine, were not returned to France. Both men were arrested and expelled along with several other suspects in a police anti-terrorist

drive on February 19, after a series of bombings in Paris.

As usual, it was impossible to authenticate yesterday's telephone call. But what puzzled many was that the Arabic-speaking man began it with a quotation from the Koran different from the already familiar saying—"in the name of God, the Merciful, the Compassionate"—which Islamic Jihad uses in every statement.

In the flurry of claims regarding the situation of the Frenchmen, one caller said on Saturday that the kidnapers were prepared to meet with Dr Razah Raad, a Lebanese-born French heart specialist who has sought, but failed to secure, the release of M Seurat and the other three French hostages in three visits he made to Beirut last year.

Yesterday's caller seemed to insist on that point when he said: "We emphasize that the dispatch of any other mediator than Raad will only complicate the problem."

Mystery also surrounded the mission of M Serge Boidevaix, the Deputy Secretary-General of the French Foreign Ministry, who was

expected to arrive in Beirut as part of the French effort to break the negotiations impasse and secure the release of the hostages. There was no explanation why M Boidevaix was not on board the Middle East Airfoes jet from Paris that landed on Saturday.

Lebanese authorities greeted instead Monsignor Achille Silvestrini, the Vatican's "Foreign Minister", who arrived in Beirut on a different mission: to try to revive the stalemated talks to end Lebanon's decade-old civil war.

Mgr Silvestrini is expected to hold talks with President Gemayel of Lebanon and President Assad of Syria. But his arrival came amid discouraging signs. On Saturday a car loaded with explosives blew up near an office of Mr Gemayel's Phalange Party in the Christian eastern sector of the capital, killing five civilians.

● TEL AVIV: An Israeli soldier and two guerrillas were killed yesterday in a clash in Israel's self-declared security zone in south Lebanon, a military spokesman said (Reuter reports).



Fire billowing from the wreckage caused by Saturday's car bomb which killed five people and injured 42 in the Christian Asrafieh neighbourhood of east Beirut.

Detainees freed from crowded Israel jail

From Ian Murray Jerusalem

Some 50 people being held in detention for suspected anti-Israeli activities have to be released in the past days because prisons in occupied territories are running out of space.

There were about 200 arrests last week after assassination of the Mayor Nablus, of whom nearly 200 still being held, suspected links with the Popular Front for the Liberation of Palestine (PFLP), which claimed responsibility for the murder. Pressure on space became great prisoners had to be housed in tents.

There have been more than 60 arrests in the Druse community in the annexed sector of the Golan Heights, amid violent anti-Israeli demonstration during a visit by Shimon Peres, the Prime Minister.

At the weekend extra 50 were moved into this area to prevent demonstrations mark the Baathist rise in power in Syria.

Meanwhile, a significant increase in the number of demonstrations and attacks has been recorded since King Hussein of Jordan announced he was ending political operation with the PLO.

Delhi's despair over Tamil crisis

From Michael Hamlyn, Colombo

The scene for the diplomatic quarrel between India and Sri Lanka over the treatment of the Tamil population of the island republic shifted yesterday to Colombo, amid growing pessimism about the possibility of a solution to the crisis.

The Indian High Commissioner to Sri Lanka, Mr J.N. Dixit, yesterday called on President Jayawardene to convey India's present anxieties and its assessment of the situation.

The President heard him patiently and, in response to a series of questions about the future of Indian shuttle-diplomacy—which have appeared in the press—told him that the invitation to visit Sri Lanka to the senior civil servant in the Indian External Affairs Ministry, Mr Ramesh Bhandari, was still open.

"I interpret that to mean there was no major breakthrough," a diplomat said here last night.

In the meantime, the Sri Lankan High Commissioner in Delhi, Mr Bernard Tilakaratne, has also arrived in Colombo for further consultation.

India is beginning to be convinced that the Sri Lankan Government is not serious about wanting a political solution to the Tamil crisis, short of the Tamils' surrender.

New arms purchases and tactics have led the Sri Lankans to believe they can

win a military solution and that uncomfortable political concessions to the Tamils are therefore unnecessary.

In the Indian Parliament the Foreign Minister, Mr Baliram Bhagat, appeared to be accusing the Sri Lankans of something like genocide and allowed himself to seem to say that he was giving them a month to sort themselves out.

The response from Colombo was a bitter Note, accusing the Indians of pandering to parochial and partisan concerns. The Note, couched in the most un diplomatic terms, virtually accused Mr Bhagat of being a fool, and sneered at India's own human rights record.

India's own Note in return, was calmly furious. The Indian Government thought the Note hardly "constructive" and attacked the "totally unnecessary and callous killing of civilians and destruction of property."

The Indians felt "there is an attempt to find an alibi for the failure to engage in constructive negotiations."

In the meantime, the killing continues. It was reported yesterday that Tamil militants killed four Sri Lankan soldiers as they made their way by boat from Velvetthurai to Point Pedro, in the waters off the Jaffna peninsula.

Another soldier was said to have been killed in the village of Thondamanaru, nearby.

Control of Teamsters is urged

From Christopher Thomas New York

The Mafia's influence over the International Brotherhood of Teamsters, America's largest and arguably most politically influential union, is so pervasive that the White House should consider reorganizing union officers and placing union activities under court supervision, a presidential commission has recommended.

The scandal-ridden union, whose wealth and organizational muscle always play a key role in presidential and other big elections, has been firmly under the influence of organized crime since the 1950s, the report declares.

"The systematic use of trusteeships by courts may be necessary to prevent organized crime from continuing to do business as usual," it says, although it falls short of recommending direct moves against the union leadership.

The report, which is being studied by the White House, was drawn up by the President's Commission on Organized Crime. It accuses Mr Jackie Presser, president of the Teamsters, of having an "extensive record of organized crime association."

It says that business transactions in which he earned more than \$1 million while a Teamsters' official in Cleveland, Ohio, in the 1970s—mainly involving investment in a theatre—were "highly suspect" and had been referred to the Justice Department.

The report also finds that organized crime exercises almost unflinching control over the New York-New Jersey waterfront, primarily through the International Longshoremen's Association (a trade union), and had heavily infiltrated hotel unions in both states.

Anti-poll rampage in Dhaka

From Ahmed Fazl Dhaka

Demonstrators went on a rampage through Dhaka on Saturday in the latest protest against the military leadership's proposals for parliamentary elections next month.

Cars were damaged and the houses of government leaders attacked as a half-day general strike called by Opposition parties brought life to a standstill in the capital and 21 other Bangladesh towns.

Police rounded up more than 100 people in Dhaka during clashes in which at least three bombs were thrown at the official residence of the Deputy Chief Martial Law Administrator, Admiral Sultan Ahmed.

The Information Minister, Mr Anwar Zahid, was attacked by students with bottles of acid in west Dhaka. At least 12 people were arrested during scuffles with police guards.

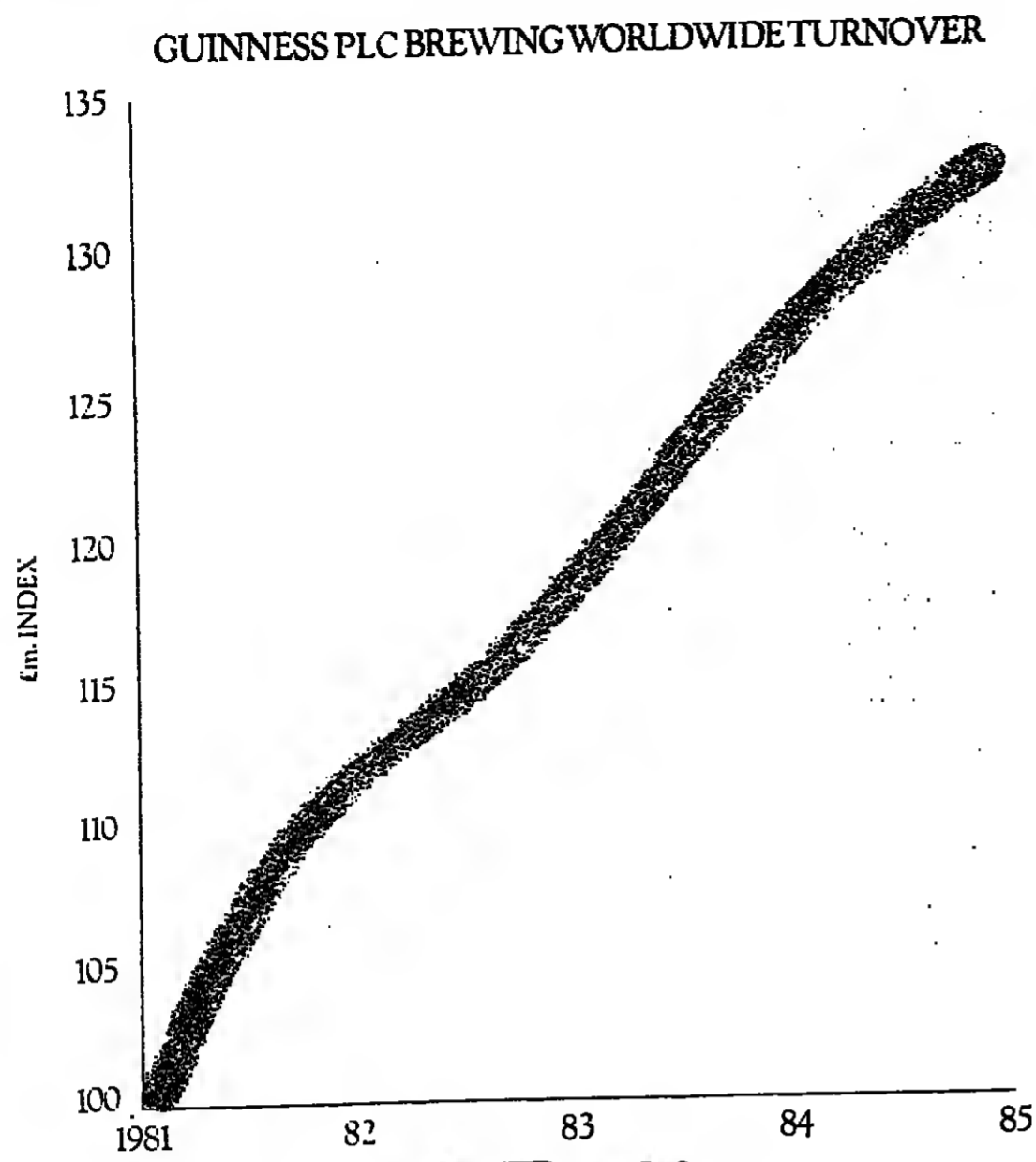
Shops, schools and factories remained shut and public transport was off the streets in response to a call by the 15-party and 7-party alliances and the fundamentalist Jamaat-Islami, who are objecting to the elections due to be held under martial law supervision on April 26.

Sheikh Hasina Wazed, leader of the 15-party alliance, said the strike was extremely successful. "I think people have rejected elections under martial law and endorsed the opposition stand for boycotting polls if the four-year-old military rule is not withdrawn first," she said.

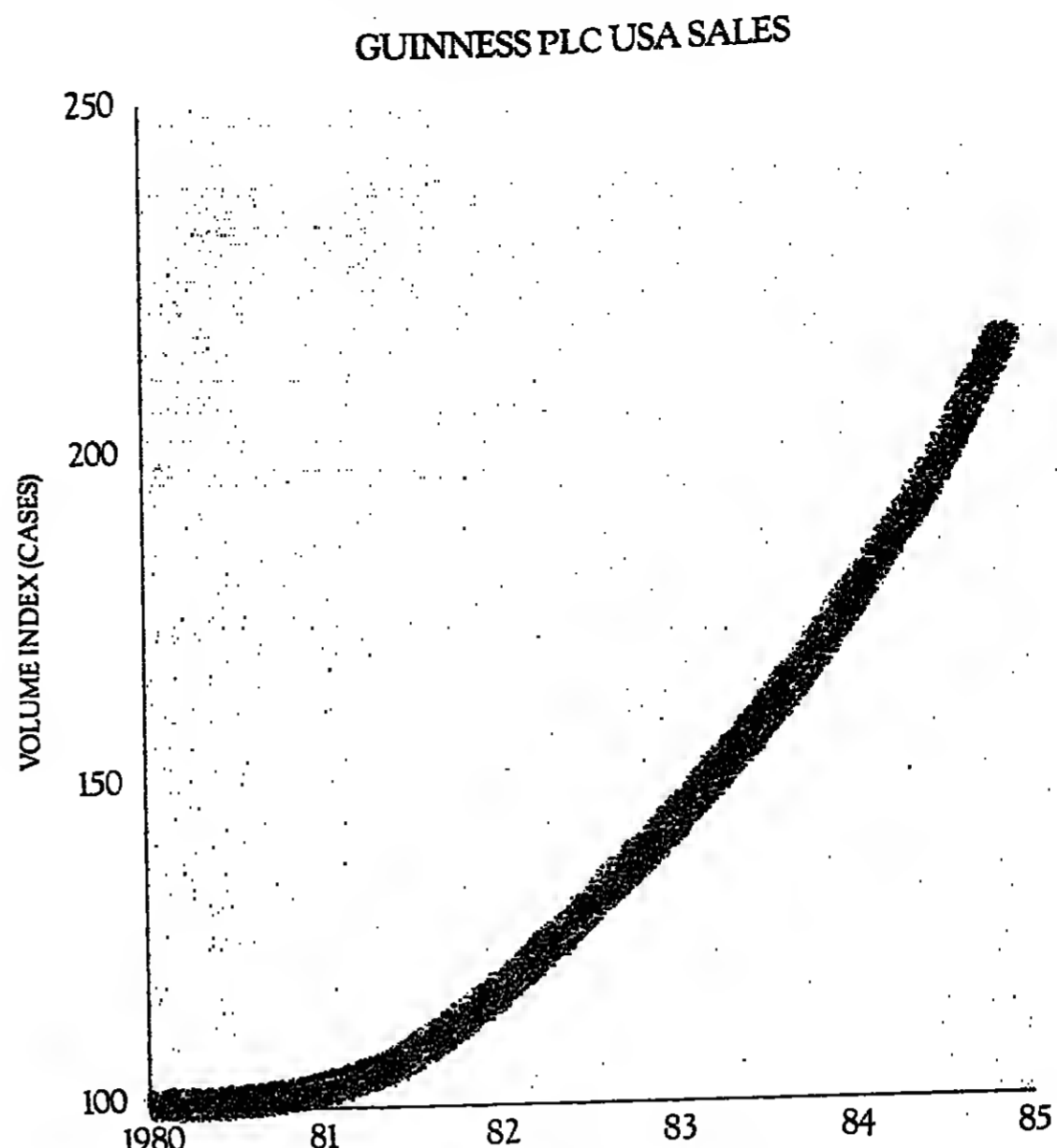
Meanwhile, General Ershad, the military ruler, said yesterday that he would press ahead with the election timetable and would not be cowed by pressure from the Opposition for his resignation.

a brand new
\$30 million factory
in a small
Lancashire town?

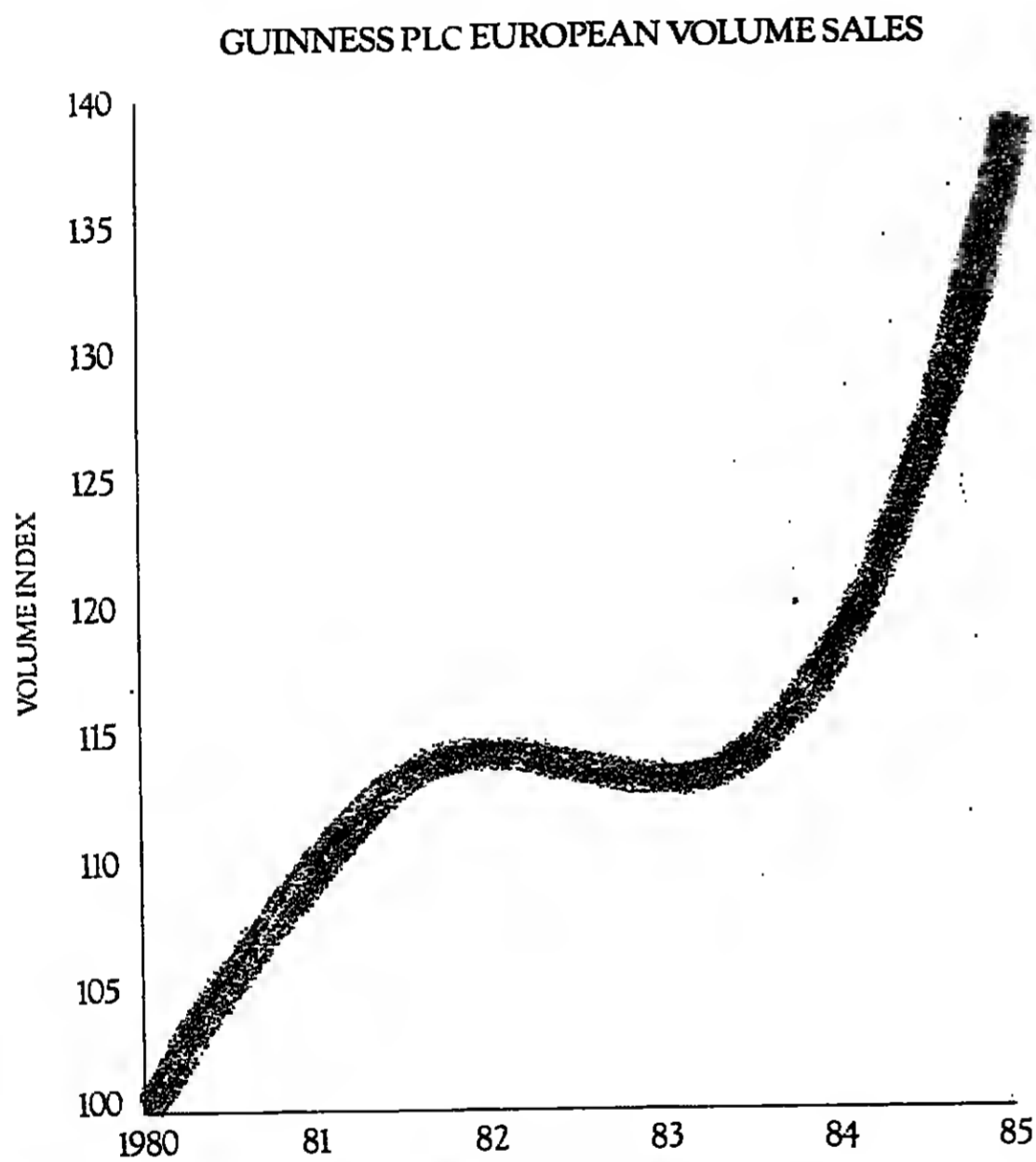
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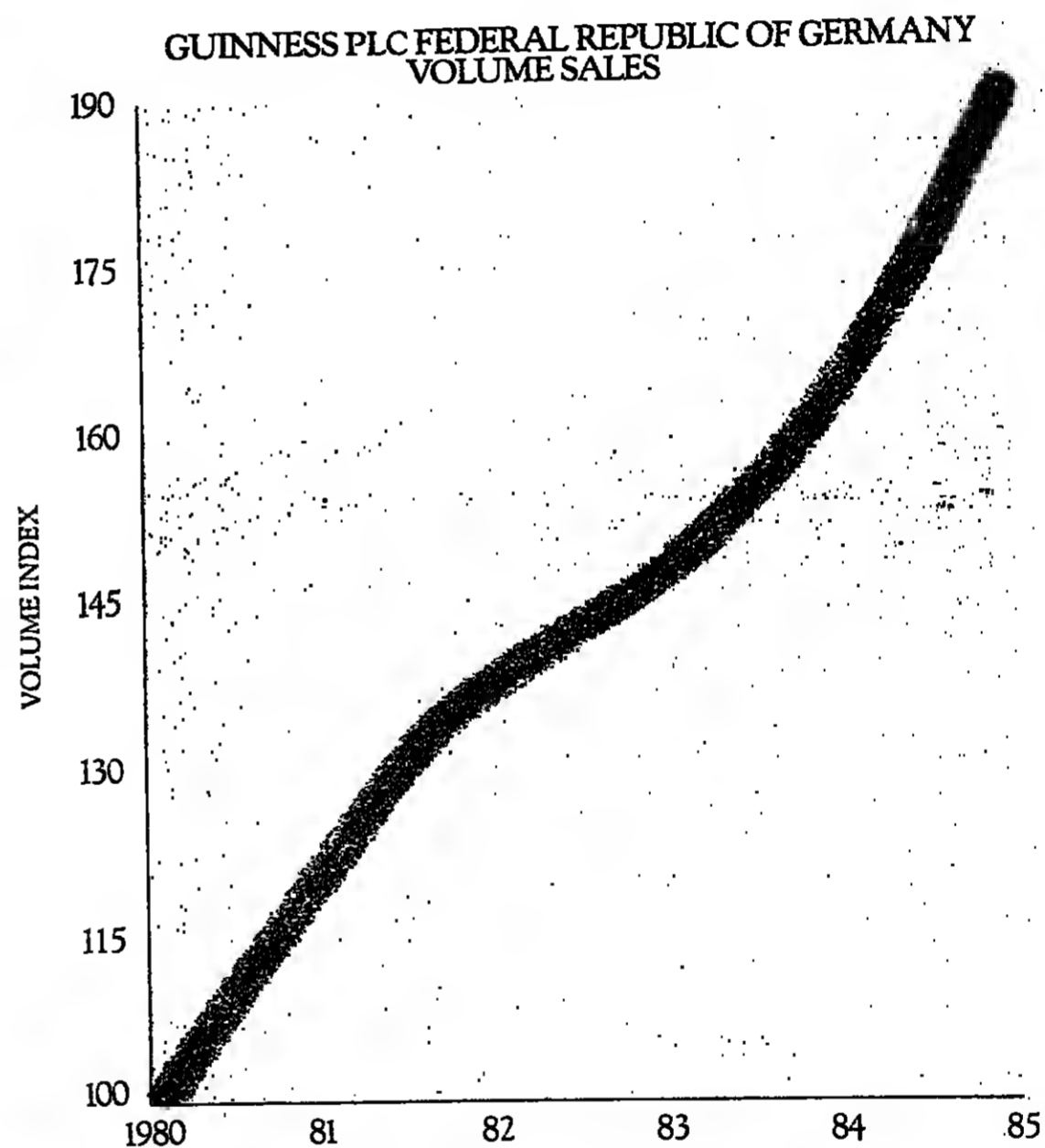
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Adelaide landing fails as royal barge buffeted in heavy sea

In high winds and heavy seas the Queen and Duke of Edinburgh were forced to abandon a ceremonial landing from the royal yacht Britannia in South Australia yesterday as conditions threatened to dash their barge against the arrival jetty.

The disruption, causing delays of up to three hours in the royal programme, wreaked havoc on the opening round of engagements for this final leg of the royal visit to Australia - to attend celebrations marking the state's 150th anniversary.

In the process, the royal couple managed to miss the first demonstration of the Australian tour - by Irish republicans. But despite the demonstration officials and police were dismissive of reports that a special security operation was under way because of fears of an IRA attack on the Queen.

Britannia arrived off Adelaide from Melbourne around lunchtime. Because of the heavy seas the royal barge made a number of trial runs carrying officials to Glenelg jetty during which it became apparent that a landing would be a perilous affair.

Mr Michael Shea, the Queen's press secretary, said that in the face of a 20 knot wind and a four-foot swell he had nevertheless insisted that the landing be attempted.

As the royal barge pulled away from Britannia with the Queen and the Duke aboard it was swept against the side, shattering a section of woodwork.

The danger became even more obvious as it approached the jetty riding with the swell. It was then decided

From Stephen Taylor, Adelaide

to abandon landing. "The barge would have been wrecked," Mr Shea said.

At this stage the Queen raised her hands in a gesture of resignation to the reception group, which included Sir Donald Dunstan, the Governor, and Mr John Bannon, the state Premier, and the barge returned to Britannia.

The royal yacht then sailed to a more protected port about 10 miles to the north and the royal party was duly transferred ashore where the Queen remarked to laughter: "Now I appreciate what the early settlers must have felt trying to get ashore from open boats."

Meanwhile, a crowd had gathered about a mile from the Glenelg jetty for a ceremony which was to have got the South Australian celebrations off to an appropriate start.

Here, where the first group of English settlers had landed in 1836 and proclaimed the new colony, the Queen was to meet their descendants and plant a tree.

Half an hour before she was due to arrive, a welcoming group, some of them wearing period costume, were in position, unaware of the difficulties at the jetty.

So were the dozen or so demonstrators from a group calling itself "Australian Aid for Ireland" who joined the crowd. One demonstrator carried a coffin lid with a photograph and the legend "Bobby Sands, freedom fighter, murdered by British imperialism". Another had a picture of the Prince of Wales in military uniform and the slogan "Charles Windsor, honorary Derry butcher".

A spokesman said the group was affiliated to the republican movement and raised money for Irish prisoners, but was staging a peaceful protest which the police had been informed about.

Reports of an assassination attempt on the Queen were media sensationalism, he added. "The IRA has said it is not interested in extending its military campaign to Australia."

In the event, the royal couple missed the demonstrators as well as the traditional welcome, this ceremony being cancelled because of the two-hour delay in landing.

Reports in the Australian press yesterday claimed a major security operation had been launched, citing a memorandum from the Customs Service which said: "Counter terrorist measures are being put in place for the duration of the royal visit."

Federal police and security sources said, however, that no special provisions had been made for the royal visit and a report that one suspect had actually been taken into custody could not be confirmed.

Mr Shea said there was no question of changing the schedule in response to the report and that walkabouts would proceed.



The Queen looks towards the Adelaide shore after bad weather at the weekend prevented the royal barge from landing at the Glenelg Jetty, delaying most of the scheduled events.

Gays may join Mounties Canada extends equality laws

From John Best, Ottawa

Canadian civil servants would no longer have to retire at the age of 65, and women would be given a wider role in the Canadian armed forces, under a new government programme.

The programme could open the way for homosexuals and lesbians to serve in the armed forces and the Royal Canadian Mounted Police, and would extend voting rights to the mentally disabled.

Mr John Crosbie, Minister of Justice, announced the sweeping changes in giving the Conservative Government's response to recommendations on equality put forward last year by a parliamentary committee.

They are designed to bring Canadian law into line with the charter of rights and freedoms proclaimed in 1982 as part of the new constitution.

The charter prohibits all discrimination based on race, national or ethnic origin, colour, religion, sex, age, or mental or physical disability.

Mr Crosbie said the Government would act "immediately" to end mandatory retirement at 65 in the Civil Service.

The present rule, which applies to both women and

men, is also to be rescinded. The case of employees in businesses which come under federal government jurisdiction, such as banks and transport and communication companies.

More than a tenth of the Canadian workforce would be directly affected. But the overall effect could be much wider.

The minister sidestepped the question of whether women should be admitted to military combat roles, something that feminist groups have been campaigning for.

Probably the most sensitive part of Mr Crosbie's equality package was his pledge that the Government would make "sexual orientation" a prohibited ground of discrimination in areas of federal jurisdiction.

This runs directly counter to the long-established policy of both the armed forces and the national police to be homosexual and to dismiss them if they are discovered.

For their part, civil rights advocates said they would wait to see the fine print of the legislation before making an announcement.

The forces and the RCM may still argue for the right to exclude homosexuals on the ground that heterosexuality is an occupational requirement

Man of caution to lead left's unions

From Peter Nichols, Rome

The left-wing trade union movement here has a new leader in Signor Antonio Pizzinato, variously described by colleagues as being a bulldozer and as having a face fashioned by a hatchet, but with no known vices.

Most of his colleagues admit that the head of what is by far the biggest grouping in the country's trade union movement has so far played his cards very close to his chest. In this he is the opposite of his predecessor, Signor Luciano Lama, who left the leadership of CGIL, the Communist and Socialist confederation, last Tuesday after 16 years to work once more in the Communist Party.

Signor Lama was an emotional man and an orator of star quality. Signor Pizzinato is thin and lacklustre as an orator, but a man whose genuinely humble origins meant that he learnt heavily in his earlier years on the union movement and the Communist Party to teach him enough to equip him as a labour leader.

Signor Pizzinato is expected to take time before he asserts himself because of his innate caution, and has the advantage of a clear offer of better

relations with the union from Signor Bettino Craxi, the Prime Minister.

Born 54 years ago near Pordenone in the north-east, Signor Pizzinato was the first of seven children of an impoverished family that moved to Milan in search of work.

He started as a factory apprentice and showed his desire to study by going to night school. He was chosen by the Communist Party to spend several years in the Soviet Union for courses in economics and sociology.

This experience won him the reputation in Italy of being a Stalinist, although he points out that his time in Russia coincided with Khrushchev's ascendancy. On his return, he led the labour movement in Sesto San Giovanni and, despite his dedication, his career moved slowly.

He went to Milan to become leader of the left-wing union movement there, and was its leader in Lombardy until July, 1984, when he joined the national secretariat.

He was elected unopposed last week, but Signor Lama is reported to have said of the election: "It was not the work of the Holy Spirit."

Opus Dei challenged in Italy

From Peter Nichols, Rome

The Italian Government is facing a number of requests for an inquiry into the affairs of Opus Dei, the religious organization much favoured by the Pope, which has been accused of using secretive methods.

One of the strongest demands for action will come in a statement to be published today by Signor Rino Formica, leader of the Socialist Party group in the Chamber of Deputies.

He calls on ministers to ask all high officials in the public service to declare that they do not belong to secret societies. Then he wants the Socialist-led Government to "conduct a far-reaching inquiry into what this organization is".

At the same time the Communists and a group of left-wing independents have put down similar demands in written parliamentary questions.

Leaders of Opus Dei deny that it is a secret organization. Its British counterpart ran into similar accusations five years ago, when Cardinal Hume, the Archbishop of Westminster, had to specify how Opus Dei should behave to make it acceptable in his diocese.

Its present troubles in Italy follow publication by the weekly news magazine L'Espresso of secrecy regulations said to have been part of the rule for members of Opus Dei.

Thais say Laos in drug trade

From Neil Kelly, Bangkok

Thailand has accused the Communist Government of neighbouring Laos of being actively involved in the production and trading of opium and heroin.

Squadron Leader Prasong Soonsiri, the Thai national security chief, said it had become an important part of Laotian economic policy. He referred to a resolution passed at a recent meeting of the Communist Party which mentioned that the three principal exports were coffee, resin and opium.

Squadron Leader Prasong claimed that Laos was sending opium and heroin to Hanoi to help the Vietnamese economy, and that the Laotians were attempting to take advantage of the decline in production from the "Golden Triangle" caused by anti-drug campaigns in Thailand and Burma.

He said opium was being grown at state farms in Nam Tha, Udomchai, Luang Prabang, Xiengkhoang and Sayaboury provinces.

Reports that the Laotian Government is directly engaged in the drugs trade have not been confirmed by the United States, whose drug enforcement agents collect intelligence in the area.

However, the State Department's annual report on narcotics, released last month, said opium production in Laos was now 30 to 100 tons a year.



14 new trucks in the last 6 years?

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Man of glass and steel

... or how Richard Rogers, the schoolboy who couldn't spell or draw, became Britain's most radical and renowned modern architect



In 1938 the five-year-old Richard Rogers suddenly left a life of aristocratic wealth in Italy for the drab surroundings of Bayswater in central London. As Italy had drifted towards war, his father, Nino, who held a British passport, decided to emigrate to England.

They arrived in the autumn. Nino had managed to smuggle out £800 but it was an emergency fund he would not touch. They moved into digs in Bayswater. Nino took Rogers to a local nursery school, attempting to teach him English as they walked back and forth, while Dada, his mother, walked to Notting Hill and Holland Park in an unhappy attempt to find views to match those they had left behind in Florence.

Finally they settled in Epsom and Rogers began his education at Kingswood House primary school. It was a disaster. On his first night he was beaten for using school towels to make a bed for his teddy bear. The beatings continued as he seemed unable to make the slightest progress with his academic work.

In fact he was severely dyslexic, a disability neither understood nor acknowledged at the time. He was assumed to be lazy and ineducable by all but his parents. They could not believe their son was anything but impossibly talented. He was subjected to extra

tuition and finally to a crammer in Sutton. It was just about enough to push him through the common entrance exam and he won a place at St John's School, Leatherhead.

Once again, however, the English education system seemed to overwhelm him. One teacher told Dada and Nino that he could perhaps become a policeman in South Africa. Higher education was out of the question.

So, in 1951, Rogers began his National Service with little hope for the future. His first year was predictably disastrous. But miraculously in his second year he was posted to the British garrison at Trieste. He rediscovered Italy and, most important of all, he met Ernesto Rogers again, his father's cousin and one of Italy's most influential architects.

After a few visits to Ernesto's Milan studio he determined to become an architect. He returned to England in 1953 to start a preliminary course at Epsom Art College and won a place at the Architectural Association.

Again his education went wildly wrong. His written work was as bad as ever but, even more damaging, he could not draw. His attempts were frequently incom-



The winning design of the decade

Richard and Su Rogers was to continue as a practice in spite of the break up of the partners' marriage. They had three children but, by 1969, it had become clear that the marriage was over. Roger had fallen in love with Ruth Elias, an American graphic designer studying in London.

It was a model of a civilized separation. They continued to work together while, gradually, two homes were established — Ruth with Rogers and Su with the architect John Miller and the three boys.

By 1971 the practice had been joined by the Italian architect Tenzo Piano. They entered a competition for a new arts centre in Paris without the slightest hope of winning. Rogers was, in any case, violently opposed as he felt the job smacked of just the sort of establishment politics he most disliked.

Entries had to be posted no later than June 15 and, just before midnight on that day, one of the staff, Marco Goldschmid, was

dispatched to the all-night post office at Trafalgar Square to post the drawings, where they were rejected as too long. Goldschmid cut them down on the spot. They turned up at the office 36 hours later marked "insufficient postage". Goldschmid tore round to the post office and demanded a backdated post mark. They compromised and gave him a smudged one. Then the French lost all the English entries. "Forget it, sweetie, it's a loser", said Rogers to Ruth when she told him of the latest disaster. But the entries were discovered in a locked room soon afterwards.

A month later they received a phone call telling them they had been chosen from 681 entries from around the world to build the Pompidou Centre on the Beaubourg Plateau in Paris.

Rogers and Ruth went over that night and the next day Su and John Miller arrived in Paris. They had won the most important architectural commission of the decade with a design so radical that nobody even knew whether it could be built. For a weekend they were the heroes of Paris — meeting the President and being bitterly resented by the French profession who had assumed the prize would go to one of them.

But Su realized she could have no part in it. In the midst of the clashes from parties to press conferences to meetings she made up her mind. She resigned from the practice and returned to London with John Miller.

BELOW: Family scene (from left) Ben, Rogers, Roo, Ah, Ruth and Zad in Paris



prehensible and he resorted to employing his girlfriend to draw his ideas for him. Again his teachers despaired.

In his final year, however, something clicked. New, more sympathetic tutors began to glimpse an unusual talent beneath all the problems of technique. He left as a star pupil with the fifth-year prize for a scheme he had produced for a school for handicapped children in Wales.

For a year he worked unproductively for a local authority and then, with his new wife Su Brumwell, he left to take a one-year Masters course at Yale.

His architectural horizons suddenly expanded. He went on vast field trips to see all the houses of Frank Lloyd Wright and every American building by Mies van der Rohe. He came in contact with the American giants of the time like Louis Kahn and Paul Rudolph and, most important of all, he teamed up with Norman Foster.

By 1963 they were back in England and a practice was established consisting of Su and Rogers, Foster and two sisters, Wendy and Georgie Cheeseman, both former girlfriends of Rogers. The work rate was furious and their Hampstead office prevailed in their dismay. George left in dismay.

Their very first project — a row



of three houses in Murray Mews, Camden Town — nearly resulted in Rogers leaving the profession for good. They had employed the cheapest builder they could find and everything went wrong. One of the clients visited the site with Rogers and gestured at some material on the floor. "What do you think that that is?" he asked.

"A damp-proof course", said Rogers. The client picked the stuff up. It was newspaper painted black.

But with a house for his father-in-law, Marcus Brumwell, in Creek View, Cornwall, the team got into its stride. The house won an award.

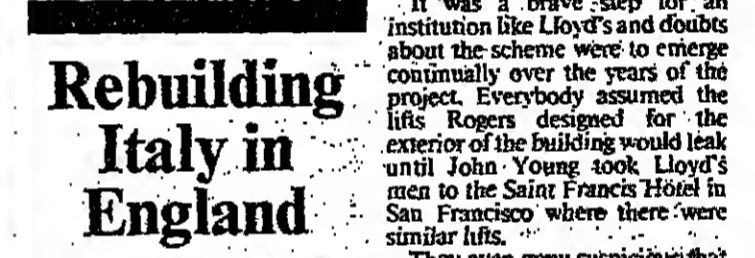
Then they were asked to build

Reliance Controls, a factory in Swindon. They had no time and very little money. They decided to use steel instead of the traditional "wet trades" and they built off-the-shelf using standard industrial components. Reliance was a triumph and became one of the most influential industrial buildings of its time.

But the partnership was collapsing. There was not enough new work and the ability of Foster and Rogers to work together had been exhausted. Team 4 broke up.

Rogers formed a new practice with Su and they struggled by with a cut following among students but precious little work until 1971 ...

LEFT: Su with Rogers after their arrival in America for his year at Yale university



£170m and it was to become the biggest private sector construction project in Britain.

Rebuilding Italy in England

As the building of the Pompidou Centre came to an end in 1977, it became clear that Rogers had exhausted yet another partnership. Just as he had once found he could no longer work with Norman Foster, now the possibilities of cooperation with Piano seemed to have vanished.

But the Pompidou Centre had proved such an extraordinary building with its vast steel structure and exposed air-conditioning ducts that nobody seemed to think of employing Rogers to build anything else.

But with Rogers once again about to give up architecture in favour of teaching and his partner, John Young, considering becoming a mini-cab driver, they won against all the odds, the competition for the new Lloyd's building in London.

It was a commission of staggering scale — its final cost was to be

It was a brave step for an institution like Lloyd's and doubts about the scheme were to emerge continually over the years of the project. Everybody assumed the lifts Rogers designed for the exterior of the building would leak until John Young took Lloyd's men to the Saint Francis Hotel in San Francisco where there were similar lifts.

They even grew suspicious that it was taking so long to build — American blocks went up in half the time. But as one American speculative builder commented when he was shown the plans: "Dat ain't building, dat's lining architecture."

But Sir Peter Green and Courtenay Blackmore of Lloyd's never wavered and Rogers got the building he wanted. It is an image of circulation, of movement and of city life. It contrasts sharply with the grey, closed world of England in 1938. But it matches precisely the shining, living, public world he had known before. He had rebuilt Italy.

Bryan Appleyard

Richard Rogers: a biography by Bryan Appleyard is published on March 17 by Faber & Faber at £9.95.

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Fighter who came down from the hills

The Prime Minister will receive an Afghan resistance leader tomorrow at Number 10

It is not often that guerrilla commanders are invited to Downing Street for a chat with the Prime Minister. Mrs Thatcher has an aversion to the use of violence for political aims which is why her ministers keep their distance from the African National Congress and the Palestine Liberation Organisation.

But Abdul Haq is different. He is an Afghan resistance fighter in the tradition of the French *maquis* who is struggling to liberate his country from an invasion force of almost 120,000 Soviet troops. Although the men under Haq's command may sometimes use brutal tactics — such as assassinations, sabotage or bombs in airports — they are fighting a ruthless enemy who has killed tens, possibly, hundreds of thousands of Afghans with bombs, bullets, rockets and napalm.

Haq, a member of the *Hezbi Islami* guerrilla faction, leads about 3,000 men operating around Kabul. His last major offensive, just after Christmas, was to coincide with the sixth anniversary of the Soviet invasion.

Militarily the operation was of questionable value, but it was a major propaganda success. "We hit the airport. We hit the Soviet embassy and

some people were killed. We hit the Soviet army headquarters in the Afghan defence ministry and we set off bombs in government buildings", Haq said over tea in a luxury London hotel.

He explained that although the *mujahideen*, as the Afghan guerrillas are known, control most of the countryside, "we must show the Russians and their followers that they are not secure even in the capital".

Haq, aged 28, has been fighting since he was 16, years before the Soviet invasion in 1979. He first took up arms against the government of President Mohammad Daoud, whom he felt was too pro-Communist and who allowed the Russians to establish a foothold in Afghanistan.

After participating in four attempts to overthrow the Daoud regime he was arrested and sentenced to death, but was spared because he was under 18. When Daoud was overthrown, Haq's family managed to secure his release in the time-honoured fashion by bribing the new authorities with the equivalent of £3,000. Haq made his way to Pakistan, joined the *mujahideen* and has been fighting ever since, mainly around Kabul and Nangarhar.

Haq, broad-chested and bearded, looks the classic Hollywood image of a guerrilla leader. But his eyes, despite a ready smile, reveal the

anguish of a man who has seen his countrymen being killed and maimed, their homes destroyed, their crops razed. Physically the war has taken its toll. He looks far older than his years. He has been wounded 14 times: one bullet narrowly missed his heart. On another occasion he was taken to a hospital in West Germany to have shrapnel removed from his head. His wounds still cause him pain.

Although he talks about the *mujahideen*'s need for more and better weapons, he has not lost hope that one day his country will be free. But he concedes that that day is a long way off. "This war has a long future", he sadly observed.

Neither side at the moment has the capacity for outright victory. The Russians have been trying to secure their hold over cities like Kabul by carrying out a scorched earth policy in the surrounding countryside, sometimes using "Spetsnaz" special troops to carry out search-and-destroy raids. "They know that guerrillas depend on local inhabitants for food, support and information, so they have been trying to drive them from their homes. Thousands have been forced to flee", he said.

He conceded that the Russians had succeeded in making the *mujahideen*'s task more difficult. "But we are still hitting them", he said. "In the long run they cannot win because very few people support them." He predicted that the government of President Bahrak Karmal, which "invited" the Russians into Afghanistan in 1979, would collapse if they now tried to leave.

The guerrillas' main problem was how to deal with



Rebel with a cause: Abdul Haq, fighting since the age of 16. "This war has a long future"

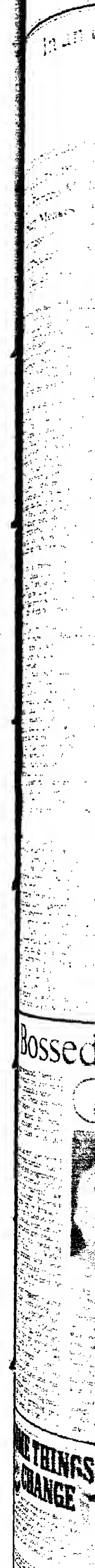
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In an exclusive interview, Princess Michael talks about style, design and fashion

A taste for the royal life

As the international collections open in Milan, Princess Michael tells Suzy Menkes about her passion for the sharp-edged, sleek Italian style

Princess Michael of Kent says: "I am a very big girl. God made me very tall and gave me big bones. And I am not going to go around all my life crying about it..."



Princess Michael of Kent wearing her favourite Ferre sweater with gilded embroidery



Princess Michael of Kent wearing her favourite Ferre sweater with gilded embroidery

I am 41 years old. If I am not sure by now of my own taste pity help me!

"They" are, of course, the public. Princess Michael does not have an official role in the Royal Family, nor public funds to dictate that she should buy British, as she firmly states.

So does Princess Michael. She cites the Emancipator ("and I was the first in the family to find them"), Victor Edelstein and Jan Van Veldon as personal favourites.

"You can be fragile with large shoulders", she says. "I am very keen on femininity, even though I am six foot and have large bones."

Princess Michael speaks of the discreet charm of the shoulder pad in changing the female silhouette.

Her husband approves of Princess Michael's Italian clothes, and they form the kernel of her wardrobe.

Beautiful teenager, who broke the fashion mould set in the 1950s and hard glazed by royal mothers-in-law.

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That life is played out in the private apartments at the back of the Kensington Royal compound and in the country in Gloucestershire, where Princess Michael says that she enjoys riding and being with her children Frederick and Ella.

Bossed about, blissfully

The other weekend, I went to Chester to watch the televising of one of Granada's series of Hypotheticals. These are programmes where a panel of experts is asked to make weighty decisions about serious social issues - in this case, AIDS.



living-room near you in May. It was refreshing to get out of the studio (the ballroom of Chester's Grosvenor Hotel, in fact), where Professor Miller was producing moral dilemmas as fast as a conjurer snatches streams of coloured handkerchiefs out of thin air, into the rest of the hotel where no dilemmas, moral or otherwise, had to be faced.

escape my notice that this turned out to be bliss not only for me, whose middle name is indecisiveness, but for all the doctors, lawyers and politicians who had recently been sounding off on civil liberties and the role of the media in the hotel ballroom.

The birth pains of a career

Going back to work after having a baby is not always easy. Apart from the emotional issues - the guilt many mothers feel about leaving their child - there are the practical problems of making arrangements for childcare.

Lee Rodwell reports on a group that helps mothers to juggle the demands of a young family and a return to work

childcare alternatives - from nurseries and nannies to crèches and childminders - giving an idea of relative costs and helping women make the best choice for them and their child.

work and motherhood can be balanced. She says: "If we pool our information, then mothers can go to their employers and suggest returning to work in a different way, armed with the knowledge that other women have negotiated these kind of deals and made them work."

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TOO MANY RUSSIANS AT UN

The United States' decision to order a cut of nearly 40 per cent in the size of the Soviet Union's missions to the United Nations...

has always been assumed that around half or more of the Soviet team have been there for reasons other than diplomacy.

meat of this kind would have certainly chilled the fire-side chat of the two world leaders in their villa beside Lake Leman.

FALKLANDS FACTORS

Nearly four years since Argentine forces invaded the Falkland Islands, 3,000 British troops remain on alert in the South Atlantic...

troops to this country would not bring anyway a straight return in cash. But just as the exclusion zone is resented in Buenos Aires...

have to pay licence fees to the local economy. The British Government, wary of creating more friction, prefers to work for a multilateral agreement on fish quotas...

LETTERS TO THE EDITOR

Damage to the tourist trade

From Mr Conal R. Gregory, MP for York (Conservative) Sir, The evidence that Britain's largest growth industry, tourism, continues to attract record numbers of overseas visitors...

Blocks on path to Ulster peace

From the Reverend B. A. Hunt Sir, May an English clergyman of the Irish Presbyterian Church be given a hearing amidst the raucous shouting that is supposed to be the hallmark of every Ulsterman?

similarly. People act desperately when they are put in a desperate position. Yours faithfully, B. A. HUNT, The Manse, Lisnarick Road, Irvinestown, Co. Fermagh, Northern Ireland, March 4.

Takeover qualms

From Miss J. L. Hopkins Sir, With the arrival today of further bulky documents from United Biscuits (Holdings) plc...

Sellafield safety

From Dr Ralph H. Thomas Sir, Mr Robin Russell Jones recently accused the Black inquiry of a reversal of the normal process of scientific reasoning...

Mr Olof Palme

From Mr Edward Heath, MP for Old Bexley and Sidcup (Conservative) Sir, There is one statement in your obituary of Olof Palme (March 3) which cannot pass uncorrected...

All-rounder

From Mr C. J. Hancock Sir, I had 19 jobs all with the same employer (HM) - office boy, purchase clerk, registrar, stock controller...

Hard to grasp

From Mr G. N. D. Smith Sir, The Reverend M. P. R. Linskill (March 4) fails to point out the advantages of modern wrappings...

Move to Rome

From the Chairman of Church Society Sir, Mr Longley's report (March 4) on the Church Society's decision to consider the establishment of a continuing Church of England failed to point out a vital proviso...

Teaching of English

From Professor L. J. Herbs Sir, The concern about the usage of English, expressed by Professor E. H. Brown and others (February 25) echoes views which have been voiced for over three decades.

Meaningful terms

From Mr Michael Quarmbay Sir, I recently observed the legend 'Access Control and Security Specialists' displayed by a firm hitherto content to be known as locksmiths...

Change of arms

From Mr Philip H. Blake Sir, Since England relinquished sovereign claims over Ireland as a whole in 1922 and since the Irish harp in no way now symbolises England's remaining interest...

ON THIS DAY

MARCH 10 1966 Not a thundering leader, rather an adulatory one in the run-up to the general election of March 31, when Labour increased its overall majority from four to 96.

WHY THE £ IS WEAK

The economists and financial technicians have their own learned and to themselves no doubt lucid reasons why the £ is weak in the markets of the world.

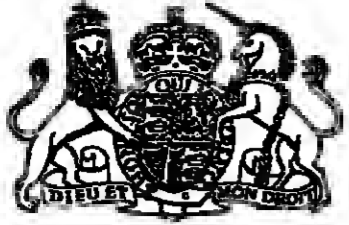
Sunday trading

From Fr B. J. Eager Sir, Having moved my Sunday evening Mass to Saturday evening, I now wonder how far I have changed completely the nature of Saturday for the 250 or so people who regularly attend.

Enter, a bear

From Mrs Philippa Russell Sir, Can it be, to answer Ivan Stringer (March 3), that as this March came in like a polar bear it will go out like a Paddington (frequently to be seen wearing wellington boots)?

Vertical text on the far right edge of the page, possibly a page number or date.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE
March 8: The Prince Andrew this morning opened Sailboat 86 at Crystal Palace, London, SE19.

KENSINGTON PALACE
March 8: The Prince of Wales, accompanied by the Princess of Wales, this evening attended a concert in aid of the Trust at the Royal Albert Hall, London.

Forthcoming marriages

Mr S.T. Cunningham and Miss H.M. Stamer
The engagement is announced between Scott, younger son of the late Mr Maurice Cunningham of Rotorna, New Zealand, and Gabrielle, daughter of Mr M.A. Harris and the late Mrs A.M. Harris, of Balcombe, West Sussex.

Royal London School for the Blind, was present this evening at a Gala Concert at the Royal Albert Hall, London.

Princess Anne will attend a dinner given by the Brazilian Ambassador and Senora Gibson-Barbosa at the Brazilian Embassy at 54 Mount Street, W1, on March 12.

Princess Anne, Patron of The Butler Trust, will present the first awards of the Prison Service annual award scheme at Lambeth Palace on March 17.

The Duke of Edinburgh, Colonel-in-Chief, will attend a reception at Buckingham Palace in connection with the museum's twenty-first Birthday Development Appeal.

A service of thanksgiving for the life of Lord Aldenham will be held at St Michael's, Cornhill, today at noon.

Mr D. Grose and Miss G.S.J. Harris
The engagement is announced between Dan, eldest son of Dr and Mrs S. Grose, of New Jersey, United States, and Gabrielle, daughter of Mr M.A. Harris and the late Mrs A.M. Harris, of Balcombe, West Sussex.

Mr C.J.D.R. Hopkinson and Miss C.M. Francis
The engagement is announced between Charles, eldest son of Major-General and Mrs J.C.O.R. Hopkinson, of Bigsway House, St Ennocks, Gloucestershire, and Caroline, eldest daughter of Mr and Mrs G.C. Francis, of East Cliff, Cheltenham.

Mr R.T. Nevard and Miss S.V. Cooke
The engagement is announced between Richard, son of Mr and Mrs Peter Nevard, of Walton-on-the-Hill, Surrey, and Susan, only daughter of Mr Reginald Cooke and Mrs Vanda Irwin, of Whitchurch, Bristol.

Marriages

Mr J. Ford and Miss W.J. Hudson
The marriage took place on Saturday, March 8, 1986, at St Paul's Church, Rothesay, Bute, of Mr John Ford, son of Mr and Mrs John Ford, Plymouth, Devon, and Miss Wendy Hudson, only daughter of Mr and Mrs Edward Hudson, Kilkhampton Bay, Bute.

Appointments in the Forces

Rear Admiral Sir J. Black to be promoted to the rank of Rear Admiral in the Royal Naval Staff in October. Mr N. Liversidge to be Assistant Chief of Naval Staff in succession to Rear Admiral Sir J. Black in October.

Appointments

Late appointments include: Mrs Heather Eggleston to be Honorary Secretary of the Society for Research into Higher Education, in succession to Dr R.A. Barnett.

Birthdays today

Sir Lawrence Airey, 60; Sir Robert Bellinger, 76; Air Chief Marshal Sir Brian Bureau, 73; Sir Angus Fraser, 58; Sir Samuel Goldman, 74; Sir Charles Groves, 71; Sir Charles Harcourt, 76; Sir Michael Havers, 60; Mr P. G. Godwin, 58; Mr Hugh Johnson, 47; Mr Michael Montague, 54; Vice Admiral Sir Geoffrey Robson, 84; Sir Michael Straker, 58; Dame Eva Turner, 94.

Clifford Longley Marcos lesson for S Africa

The overthrow of the Marcos regime in the Philippines has been a dramatic example of a Christian church working as an agent of non-violent social and political change in favour of democracy and human rights, which is likely to become a text-book case for future reference, not least in South Africa.

The churches have taken to liberal democracy, and even talk at times as if no other system could possibly be tolerated, rather forgetting their own history.

Nevertheless there is a price tag. The often discussed phenomenon of "secularization" is not just about the contraction of the influence of the churches, but even more about the expansion of the influence of politics.

Thus there is an irony in the Philippine church's invocation of "people power" to bring down Marcos. For "people power" is also likely eventually to demand abortion and divorce law reform, which the church will presumably fight.

Breathing life into a tomb

Plans to convert the Darnley Mausoleum at Cobham, Kent, into a house have been given the go-ahead by Mr Kenneth Baker, Secretary of State for the Environment (Charles Knevitt, Our Architecture Correspondent, writes).

Sir Anthony Rawlinson

A memorial service for Sir Anthony Rawlinson will be held in Westminster Abbey at noon on Tuesday, April 8, 1986.

Judge to deliver Reith lectures

Lord McCluskey, the Scottish judge and Solicitor General for Scotland in the last Labour Government, is to deliver the 1986 BBC Reith lectures.

Science report

After a hesitant start, the future looks promising for a new generation of anti-cancer drugs, based on the interferon family of agents, and other similar molecules.

OBITUARY GEORGIA O'KEEFFE Pioneering American abstract artist

Georgia O'Keeffe, the American painter, who died in Santa Fe, New Mexico, on March 6, at the age of 98, spent much of her working life at the centre of the controversy over American modernism; but she herself belonged to no school and developed her own style in a virtually complete disregard of the work and ideas of her husband, Alfred Stieglitz, and those around him.



From that point there was a methodical evolution of her own art and a gradual recognition of her vital role in the development of American modernism. This was signalled by retrospectives in the Chicago Art Institute in 1943, the Museum of Modern Art, New York, in 1946, and many more.

In 1923 she had her first one-man show at the Anderson Galleries, New York, and she soon gave up teaching altogether and devoted herself to her art.

PROF HUGH O'NEILL

Professor Hugh O'Neill, who died on February 24 at the age of 86, was one of the country's most eminent metallurgists who had a distinguished career both with the old London Midland and Scottish Railway and as an academic in the University of Wales.

REAR-ADMIRAL W.S. CUNNINGHAM

Rear-Admiral Winfield Scott Cunningham, who died on March 3, in Memphis, Tennessee, at the age of 86, commanded the American forces who made a short-lived but spirited defence of Wake Island in the catastrophic early days of the Japanese offensive in the Pacific in 1941.

The Queen's message to the Commonwealth

The following is the text of the Queen's message to the Commonwealth issued today, Commonwealth Day: With the approach of my 60th birthday this year, I have been reflecting on the changes which have taken place in the Commonwealth during the 34 years in which I have been its head.

Latest wills

Mr John Desmond Crean, of Marylebone, London, Labour MP for Loughborough 1955-1979, who was found dead after falling off his horse in Harpsbury, left an estate valued at £284,459 net.

Various advertisements including 'Formal Solution' and other services.

THE ARTS

Television
Format
absolute

No one could reasonably call The South Bank Show (ITV, yesterday) an absolute beginner. In the language of the novel by Colin MacInnes now transformed into the latest white hope of the British film industry, The South Bank Show is a senior; it has sustained a position of pre-eminence in the field of television arts coverage for some years.



Liza Minnelli Palladium

It was of course a coincidence that Liza Minnelli opened her British season the same week that Frank Sinatra's version of Kander and Ebb's "Theme from New York, New York" achieved its unlikely placing in the Top 10 singles chart; a coincidence which had not escaped Miss Minnelli's attention.

Weekend entertainers
To be or not to be one's self

Photographs of Liza Minnelli and Rowan Atkinson by Donald Cooper

more specifically narrative nature, she presented a more engaging front. "I've Got to Get to London Town", the story of a travelling woman with gradually loosening morals, and her tale of Elia Finch, a compulsive shoplifter, were two of many witty and sharply observed vignettes that provided a loose theme for the show.

Rowan Atkinson: The New Revue Shaftesbury

After circling his microphone with the part of an avaricious flamingo and firing off an opener in the character of a vicar bidding a last farewell to three members of the congregation he is heartily glad to be laying to rest. Rowan Atkinson then comes downstage to greet his fans. How nice, he says, to have a few friendly words with us, and to be normal for a minute or two.



twisted into any shape. But, again and again, what comes over is a view of the world as a classroom under the control of a mad pedagogue. Atkinson's authority figures, though they may slip into Scots or Geordie accents, do not suffer from nervous twitches, and speak out in bold ringing tones. It is those on the receiving end who go into convulsions, and they are at their funniest when they do not speak at all.

Concerts

Lontano/Martinez St John's

This was the riskiest of the current beautiful season of BBC Invention Concerts, offering four new or newish pieces by young or youngish composers. A success rate of 25 per cent is probably about par for the course on these occasions; it was just a pity that the best piece came first, and that after the inventive high spirits of Martin Butler's Concertino there was rather a long dying fall.

Concerts

and maybe some Boulez, but the work has a life and a brilliance of its own. Butler is still completing his studies at Princeton, but on this evidence he has little to learn about orchestration, or about creating a multi-faceted musical movement that runs and dances.

Bournemouth SO/Barshai Festival Hall

Mahler's Ninth Symphony on its own makes for a short concert, but the work itself is so rich musically, so completely achieved, that it effortlessly stands by itself. Or should do. Having tried to respect Rudolf Barshai's view of it on his own terms, I am bound to say that this became increasingly difficult as his performance went on, and finally impossible.

interaction of elements, of its underlying sense of appalling crisis. The wonderful horn-call in the coda had been so erroneously set up by the previous 20-odd minutes that even this usually magical moment went for nothing - a shame, because it was superbly played.

Dance: Clive Barnes finds Glen Tetley returning to form and building a North American reputation at last
Relating fiction to reality

Alice O'Keefe Center, Toronto

Glen Tetley's major new creation Alice, just premiered here by the National Ballet of Canada, is a matter of importance to Erik Bruhn's resurgent company and also to Tetley himself. His reputation as a choreographer has always stood far higher in Europe than in North America; and thus the evident success of Alice might serve not so much to rehabilitate Tetley's American reputation as to establish it.



The delightfully high promise of Kimberley Glason, with Owen Montague's elegantly distraught White Rabbit; and (below) Rex Harrington's inconspicuously Byronic lover

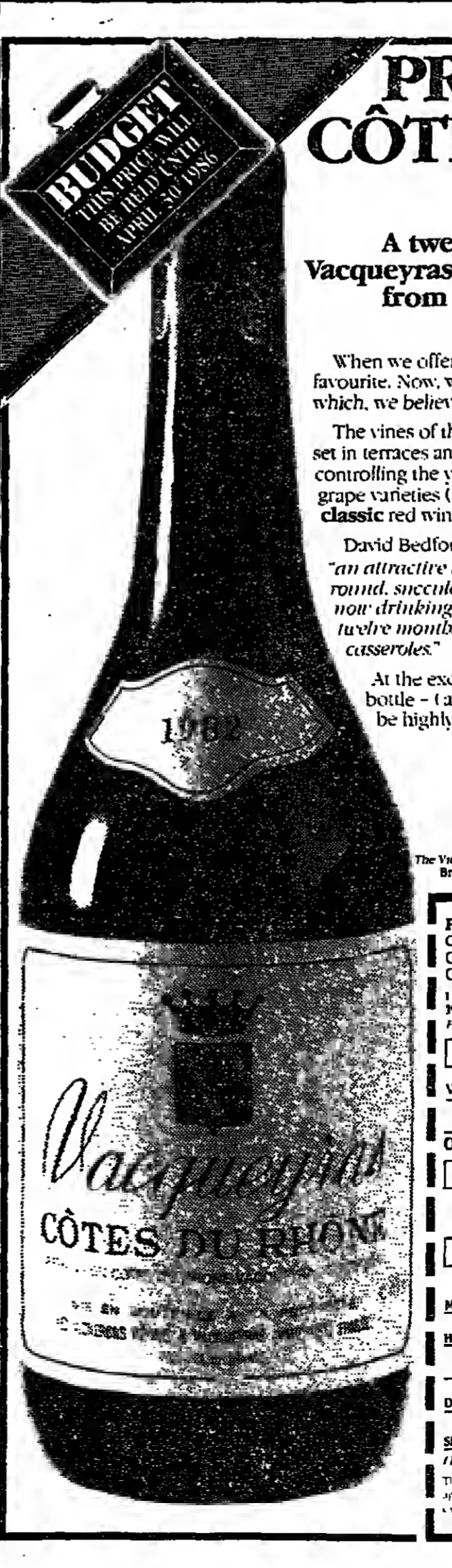


Now, unfortunately, what we also see is "Lewis Carroll" in the dashing person of Rex Harrington, cutting the figure of a positively Byronic lover with his young Alice. Is this any likely resemblance to the true Dodgson/Liddell relationship? The same concept of romantic love is re-emphasized when Tetley introduces a strong element of parallelism in the choreography, with duets by Dodgson and the young Alice being mirrored by those between the mature Alice and her husband, another stately romantic portrayal, by Peter Ortmann.

Rodrigo Festival

Romero/Ara/De Canck Purcell Room

Joaquin Rodrigo's position as Spain's first man of music remains unchallenged, yet perhaps after all he is more of a patchy composer than his high reputation suggests. Unquestionably so, in fact, if the contents of this recital, the third event in London's extravagant celebrations of his eighty-fifth birthday, are to be taken as representative, though we would do well to remember that Britten, for example, arguably our closest national equivalent, could occasionally produce some fairly ordinary music.



PRE-BUDGET
CÔTES DU RHÔNE
OFFER

A twelve bottle case of the superb Vacqueyras A.C. Côtes du Rhône 1982 (75cl bottles) from The Victoria Wine Company only £36

When we offered the Vacqueyras 1981, it became an immediate favourite. Now, we have obtained 1200 cases of the 1982 vintage which, we believe, is even more delicious.

David Bedford, Master of Wine, notes the wine as having "an attractive ruby colour; a lovely rich aromatic nose and a round, succulent flavour with a concentrated depth of fruit. It is now drinking at its very best and will be at its peak over the next twelve months. The perfect wine to enjoy with roast meats or casseroles."

THE VICTORIA WINE COMPANY
POST TO: Times Offer, The Victoria Wine Company, Brook House, Chertsey Road, Woking, Surrey GU21 5BE
OR TELEPHONE Woking (04902) 5066 X 303
OR HAND THIS COUPON INTO ANY VICTORIA WINE SHOP
I wish to order... case/s of the Vacqueyras A.C. Côtes du Rhône 1982 at £36 per case (inc vat).
Please tick appropriate box
Deliver to my local Victoria Wine shop (see telephone directory) at no extra charge. I will pay when I collect my wine.
Victoria Wine Shop Address (Name, Address, Postcode)
OR
Deliver direct to my home address at an additional £3.00 per case. I enclose my cheque payable to The Victoria Wine Company Ltd please debit my Access Visa Diners American Express Account (delete as appropriate)
MR/MRS/MISS
HOME ADDRESS
POSTCODE
Domestic telephone number of collecting from shop
SIGNATURE
DATE

An invitation to cut Hanson's profit forecast down to size.

+34%

34%. That's the profit increase Hanson Trust is forecasting for its current financial year.

From £252.8 million in 1985 to not less than £340 million. On the face of it, great news for Hanson's shareholders.

But where will these increased profits come from?

Well, we estimate that around 20% (some £52 million) will come from interest savings arising from last year's rights issue. In other words, a once-and-for-all gain paid for by investors.

Profits, certainly. But are these profits from organic business growth?

Out with the scissors. Lop off 20%.

+14%

That leaves 14%. Still a relatively healthy increase. But from where?

We estimate that £32 million should come from the first-time contribution to Hanson profits from SCM – a company bought during this financial year.

Once again, not profits from organic growth but from acquisition.

Bang goes another 12% or so.

+2%

And what are we left with? An increase of less than 2%. Oh dear.

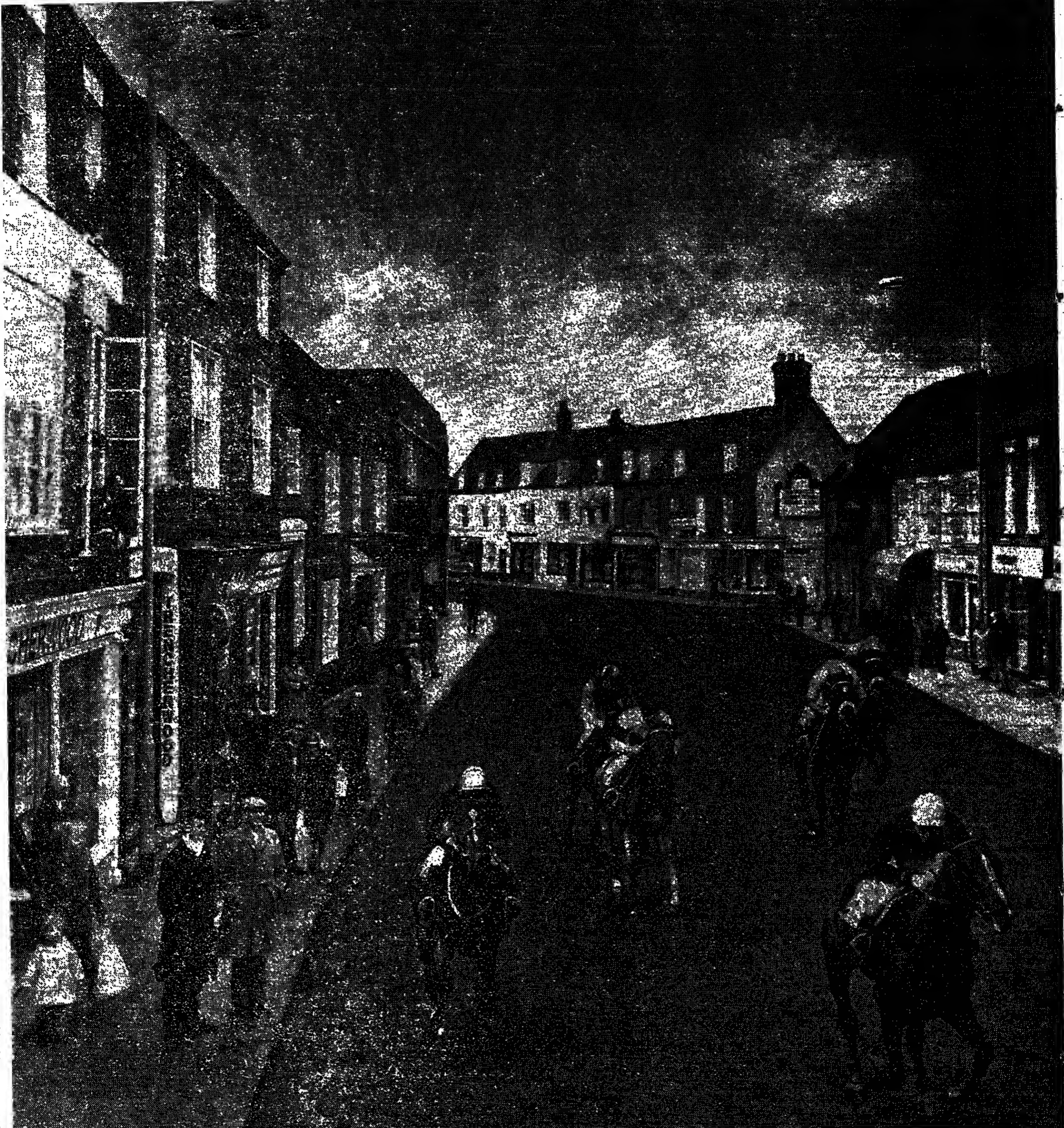
Under 2% of organic business growth.

What's that? Inflation? You mean it hasn't been taken into...

-?%



From Today, Live Racing Comes To The High Street.



Today is a big day for Ladbroke. For the first time, betting shops are being allowed to show live coverage of sporting events.

Now our clients can see horses in the ring before the race, snooker stars in mid-frame, even the World Cup in Mexico. All as it happens.

We can offer customers refreshments, too (sorry, no alcohol) and a chance to sit down in comfort.

With over 1500 shops in the UK and by far the biggest share of the market, Ladbroke are more than ready for the changes.

We've already invested in the most modern communication and computer technology.

From our control centre at Harrow we've laid down a land-line to all our shops.

Electronic showboards and banks of TV monitors are already in place, alongside snack bars or vending machines. (In our larger shops you'll also find waitresses.)

Through our involvement in satellite television we'll even have the facility to beam in races from abroad. (Handy in the kind of bad weather we've been having recently.)

We believe we're several years ahead of our rivals in these developments.

No-one else has our operating experience

abroad. We own over 800 betting shops in Belgium and take the lion's share of the market.

Last year we bought a race course in America. When legislation allows off-track betting, we'll be there ready for the off.

Of course, racing is just one of three core businesses that have made Ladbroke one of Britain's top 100 companies.

Our Hotels and Property divisions are also making major contributions.

But, today, it's racing that's in the news.

And no-one is better placed to take advantage of that news, than Ladbroke.

Ladbroke. The Far From Leisurely Leisure Group.

One of a series of advertisements from Ladbroke Group PLC

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BOARD

The Platinum
one of the
most prestig

GILT-EDGED

Bears should beware the Ides of March

Take the money and run? Blimey O'Reilly, oo way José is a fair translation of the traders' more crisply expressed vernacular. This market is going to the moon and beyond, they chaot io Jonathans; buy until May, then go away.

The traders, of course, are fixated purely by price movements. Such elemental simplicity stands in refreshing contrast to the tortuous and protracted nature of last week's co-ordinated moves across the West to cut rates.

True, Operation Discount Rate has succeeded so far, with one notable exception. But it has not been easy. Is there scope for a second round of cuts?

The West German experience is salutary. In outline, cheaper money should have appealed both to the ruling Christian Democrat party, after its disagreeable experience in the Schleswig-Holstein local elections, and to the policy makers. Dismal February jobless data kept unemployment at 10.4 per cent of the workforce. On the surface, price stability looked assured as February inflation hit an 18-year low of 0.7 per cent.

But this is only part of the story. West Germany was already heading for its highest real growth before the discount rate cuts, at about 4 per cent in real terms.

Lower oil prices should put the equivalent of some DM10 billion into the pockets of West German consumers, just

ahead of tax cuts worth roughly the same amount, scheduled for later this year.

The quickening pace of West German expansion shows up in the January output numbers - up 2.4 per cent - and in the rising trend for short-term rates over the past fortnight. With the fiscal stance easing, any move to cut rates as well would automatically look inflationary to the Germans, who cultivate a serious approach.

Hardly surprising, then, that the West Germans chose to cut the discount rate in possibly the most ill-tempered manner conceivable. The discount rate itself was trimmed, but the Bundesbank also announced a contraction in the amount of credit available for rediscount in May. The Lombard rate, lynch-pin of the whole West German monetary system, was left unchanged, widening the differential between discount and Lombard rate to its widest point for 40 years. And the Lombard rate is key, because it is market determined.

After being bullied by the world's press, the West Germans bowed to pressure and cut their rates. But privately, Bundesbank officials suggest that a more neutral approach would have been preferable, had it not been for exchange rate pressure which pushed the mark up by some 3 per cent in less than a month.

The American experience is slightly similar. After Japan and West Germany had cut

their rates, Mr Paul Volcker, chairman of the Federal Reserve, might have been forgiven for hesitating a fraction before following suit, if only to gauge the foreign exchange reaction.

The dollar weakened markedly against the mark late on Thursday. Essentially, Mr Volcker had achieved his goals - breathing space for the dollar via rate cuts elsewhere. These gave him leeway to maintain an expansionary monetary policy in a bid to stoke up a lagging economy.

But like the rest of the players, Mr Volcker ran out of scratch and time. The February jobless figures came out far worse than expected, exposing the inadequacy of the strategy. Within half an hour of their publication, Mr Volcker had cut the Fed Discount Rate.

A number of points stand out from the world rate-cutting exercise so far. Individual country objections to specific cuts have been swept aside as the joint operation has soldiered on. Meanwhile, the bonds continue to make the running.

Mr Volcker might have preferred to hold out against cuts for longer, but US bond yields had already broken downwards so sharply at the short end of the market that further delay risked invalidating the yield curve. Instead of the yield curve flipping upwards at the long end, the policy-makers changed tack at the short end.

Markets closed for the weekend, scenting a fresh round of cuts on the way. Already there is talk of another discount rate cut in Japan, and this, if it materialized, would set the ball rolling again. But the differing impact of rate cuts seems bound to stoke up resistance by individual countries, in the absence of specific galvanizing factors, which would give the entire exercise new impetus.

In particular, the bonds need fresh fuel to keep moving. Otherwise, the provocative role they have played in goading central banks into action could be transformed. Heavy selling, inspired by bearish comments from, say, Henry Kaufman at Salomon Brothers, could easily turn what has been an agreeable party into a wake.

These factors, in turn, highlight the pivotal role played by London. In the last month, gilt yields have fallen by nearly 100 basis points, taking the bulk of maturities well into single-figure return country. Not only has the old bogey of the 10 per cent yield barrier been, temporarily at least, dispelled; the gilt play in London has been fundamental in igniting the world surge in fixed-interest stock prices.

In a perfect world, London would oow be preparing to make substantive rate cuts. One or two points looks to be well within the range of possibility. In January, rates were pushed up by 1 point to 12 1/2 per cent as part of the sterling defence programme. Since

then, a run of good figures on inflation, PSBR and money supply have created the impression that key components in the Chancellor's strategy are performing in line with expectations.

This argument is susceptible to considerable elaboration. In contrast to New York, where extension premiums narrowed in the bonds run, London has lived for some time under the cosh of an inverted yield curve, legacy of the January 1985 sterling crisis. The steepness of inversion has increased during the February rally, so that gilt yields of about 9.8 per cent compare with money rates of about 12 per cent.

London has played a very cautious game so far, and refused to cut rates, while gilts have rushed ahead. But traders are now starting to euthuse over the short end of the gilt market where, it is alleged, a double play exists. Not only will short gilt yields fall, as British rates are cut, but the United Kingdom's good house-keeping record allows scope for the shape of the yield curve to alter from sharply negative to neutral or even mildly positive.

Vogue stocks to buy on this argument are the longer dated convertibles which could really scream ahead, if the argument holds. And substantive rate cuts would enable London to take the initiative in the global exercise.

All these points give the next set of money supply

figures an added importance. Good figures would consolidate Britain's improved reputation for capable economic management, and pave the way for cuts this week, and perhaps also the following week, at Budget time.

Poor figures at this juncture would be simply embarrassing, since they would imply that Britain was incapable of following the US, the Japanese and the West Germans in the joint project. The bond play in London, which has been highly exuberant, would also be threatened, since doubt yet again would be cast on Government data as a guide to policy implementation. Hopes of a more normal yield curve would be deferred yet again.

Even more embarrassing would be a poor set of money supply figures, followed by cuts imposed willy-nilly.

But best estimates must be for a rate cut this week, after reasonable money numbers, and the hint of further cuts at Budget time. Policy makers know too that the Ides of March looms. They have no plans presumably to allow themselves to be savaged by the bears.

Horace supplies an appropriate quip, in the Epistles. Vaide, vale, cave ne titubes mandataque frangas, he writes. Roughly translated, this means don't drop the ball at 2.30 tomorrow afternoon.

Christopher Dunn
Orion Royal Bank



Ann Green: fighting a battle to attract the small investor
Stock Exchange takes a gamble on Manchester

By Cliff Feltman

If British Telecom gave the public a taste for buying shares, Miss Ann Green is determined to make sure that the appetite is well served.

Miss Green, the first woman general manager to be appointed by the Stock Exchange, is fighting a battle to attract the small investor to the stock market and looks like winning.

Her territory is northern England where cities once boasted lively trading floors but which have since passed into obscurity along with the local corn exchange, leaving behind a stockbroking community that being overshadowed by the creation of super-groups centred on the City's Square Mile.

Those brokers rely on local clients for the bulk of their business, unlike the big London firms with lucrative institutional contacts.

Now, in a bold gamble, Manchester has opened its own share shop, a ground floor frootage once used as a banking hall, to draw in passers-by and, it is hoped, break down the stock market's mystique.

The shop doubles as an administrative centre for the northern unit of the Stock Exchange, the umbrella body which takes in 300 stockbrokers from around 30 firms stretching from Bangor to Newcastle.

The offices will be officially opened tomorrow by Mr Paul Channon, the Trade and Industry Secretary, who cannot fail to be impressed by the way brokers in the north are gearing up for the arrival of the big bang.

The commission war which will come in with the revolution in the City is bound to test the long-standing relation-

ships between provincial brokers and clients who may be wooed by the big banks.

The share shop has been attracting more than 100 people a day since its opening two months ago. They range from the merely curious to the committed professionals taking advantage of the convenient facilities.

The informal and relaxed atmosphere is more reminiscent of the local library. Trained assistants are available to give information when needed.

Miss Green said: "No one knows how hard local firms are going to be hit by the changes about to take place in the market. Are we going to see a share shop in the local Barclays Bank, for instance?"

"So it was essential to let people around know what the market is all about."

"We have been amazed at the inquiries we have received. It is hard to say whether they are being turned into clients, but the signs look extremely encouraging and it is probably only a matter of time before we have a dealer in the office full time," she added.

A committee of 12 runs the northern unit - four are full council members. It is considering the results of the Manchester experiment before deciding whether to open similar offices in other cities in the North.

Mr Alan Kitchen, a partner in Staccliffe, Todd and Hodgson, and chairman of the northern unit, said: "We are glad we managed to get this off the ground nearly a year before the big bang."

"So far the results have exceeded our best expectations," he added.

BOARD MEETINGS

TODAY - Interim: Continental Microwave, CVD Inc, Parker-Knoll, Shandwick, Yarow. Final: Antofagasta Holdings, Low & Bonar, Persimmon, Picom, Ransomes Sims and Jeffries, T&S Stores, Transport Development.

TOMORROW - Interim: Fletcher Challenge, Framingham, Microfilm Reprographics. Final: Candover Investments, De Beers, Edinburgh Fund Managers, Federated Housing, Hongkong & Shanghai Banking, Kleinwort Benson, Lonsdale, Novo Industri AS (fourth quarter), Pentos, Robinson Brothers (fifth quarter), Tyns Tocs Television.

WEDNESDAY - Interim: Bejan Group, Consolidated Gold Fields, Coronation Synetics, Lanyon, A.J. Mackenzie Group, Old Court International Reserves, Tweeddale United Cellulose. Final: BTR, Co-

ment-Roadstone, William Collins, GKN, Liberty Life Association of Africa, JN Nichols (Vimto), Svenska Cellulosa, Ultramar, United States Debenture Corporation.

THURSDAY - Interim: Bridport-Gundy, British Telecommunications (third quarter), Harrisons Malaysian Plantations Berhad (third quarter), Fibre Appleyard Group, BBA Group, British Assets Trust, Camellia Investments, Cattle's (Holdings), Ericsson (Telefonaktiebolaget LM), General Mining Union Corp (dividend), Jaguar, New Dairia Oil Trust, Royal Dutch Petroleum, Sandvik, Shell Transport and Trading, System Designers.

FRIDAY - Interim: Dunton Group, Process Systems (expected March 17). Final: Ansbacher (Henry), Iovergordon Distillers, Sintrom, Sater (amended).

The Platinum Noble - one of the World's most Precious Metals is now within your reach

Platinum is one of the world's most precious metals and it is also one of the most scarce. It is 14 times more rare than gold and an extremely attractive investment opportunity. But, until recently, putting money into platinum was also a rare opportunity - requiring specialist knowledge and considerable outlay.

Now platinum is available in one ounce and 1/10 ounce legal tender bullion coins - "The Noble" from the Isle of Man. They are a convenient and easily tradeable asset - a shining investment whatever amount you spend. But more than an investment, these precious coins can be transformed into beautiful jewellery. Surrounded by elegant settings in platinum or gold, they become the perfect gift, ranging from rings and pendants to bracelets and stick-pins. The Platinum Noble - Beautiful and Profitable.

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The Isle of Man Government
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30 Ely Place, London EC1N 6RT

I should like more details about the above coins.
Please write clearly in BLOCK CAPITALS.
Name _____
Address _____
Post Code _____

or Telephone 01-6144970 anytime. Post to: The Isle of Man Government, c/o Ayrton Metals Ltd., 30 Ely Place, London EC1N 6RT.

Who did it?

STOCK EXCHANGE PRICES

Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted)
ACCOUNT DAYS: Dealings begin today. Dealings end March 27. Contango day April 1. Settlement day, April 7.
Forward bargains are permitted on two previous business days.

Portfolio

Three Newspapers Divided
DAILY DIVIDEND
£2,000
Claims required for
+47 points
Claimants should ring 0254-53272

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Year gain or loss. Lists various companies under categories like ELECTRICALS, Electronic Rentals, BUILDINGS AND ROADS, etc.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUN. Includes a note: Please make a note of your daily totals for the weekly dividend of £20,000 in Saturday's newspaper.

BRITISH FUNDS table with columns: Stock, Price, Change, Gross, Div, Yield. Lists various funds like 100% Stock, 20% Stock, etc.

SHORTS (Under Five Years) table with columns: Year, Gain, Loss. Lists short-term investment results from 1981 to 1985.

FIVE TO FIFTEEN YEARS table with columns: Year, Gain, Loss. Lists investment results for 5-15 year periods from 1971 to 1985.

OVER FIFTEEN YEARS table with columns: Year, Gain, Loss. Lists investment results for over 15 year periods from 1971 to 1985.

UNDATED table with columns: Year, Gain, Loss. Lists undated investment results.

INDEX-LINKED table with columns: Year, Gain, Loss. Lists index-linked investment results from 1971 to 1985.

BANKS DISCOUNT HP table with columns: Bank, Rate, Yield. Lists various bank discount rates and yields.

BREWERS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various brewery companies.

BUILDINGS AND ROADS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various construction and infrastructure companies.

FINANCE AND LAND table with columns: Company, Price, Change, Gross, Div, Yield. Lists various financial and land-related companies.

FOODS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various food and beverage companies.

CHEMICALS, PLASTICS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various chemical and plastic companies.

CINEMAS AND TV table with columns: Company, Price, Change, Gross, Div, Yield. Lists various cinema and television companies.

DRAPERY AND STORES table with columns: Company, Price, Change, Gross, Div, Yield. Lists various drapery and retail companies.

ELECTRICALS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various electrical companies.

Table with columns: Company, Price, Change, Gross, Div, Yield. Lists various companies under multiple categories.

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OIL table with columns: Company, Price, Change, Gross, Div, Yield. Lists various oil companies.

OVERSEAS TRADERS table with columns: Company, Price, Change, Gross, Div, Yield. Lists various overseas trading companies.

PAPER, PRINTING, ADVERT table with columns: Company, Price, Change, Gross, Div, Yield. Lists various paper and printing companies.

LEISURE table with columns: Company, Price, Change, Gross, Div, Yield. Lists various leisure and entertainment companies.

PROPERTY table with columns: Company, Price, Change, Gross, Div, Yield. Lists various real estate and property companies.

MINING table with columns: Company, Price, Change, Gross, Div, Yield. Lists various mining companies.

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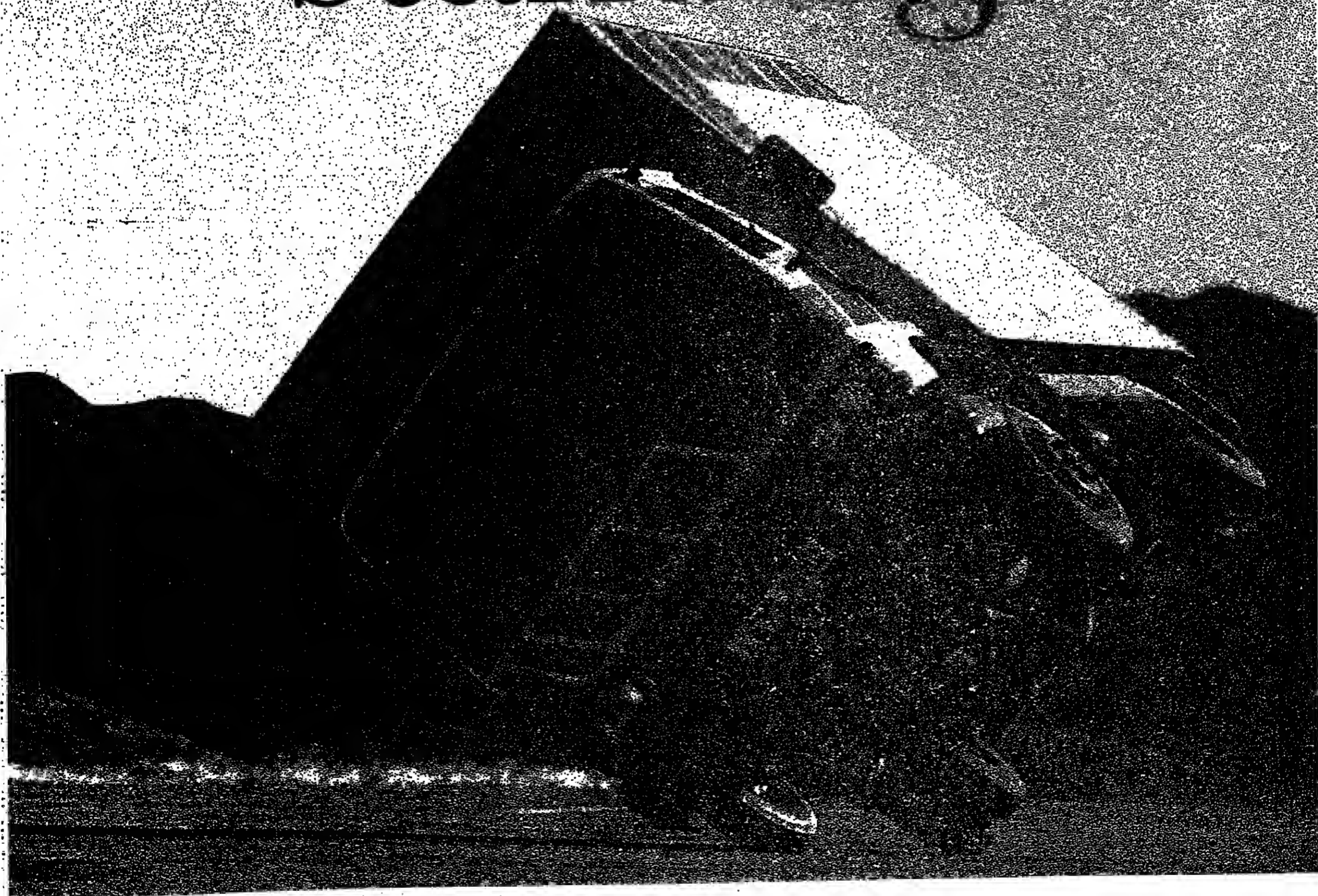
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Leyland leaves other trucks standing.



In January and February of 1986 Leyland Trucks registered more trucks in Britain than any other manufacturer.

Last year they exported trucks worth £77 million to Abu Dhabi, Zaire and 49 countries in between.

In 1980 Leyland Trucks invested £62 million in a brand new production plant and an R & D facility that pioneered the use of

computers in truck design.

And in the past six years they have launched no less than 14 new models ranging from 6 tonnes to 250 tonnes.

All of which explains why, on average, over one million pounds worth of Leyland trucks are sold every working day.

 **Leyland Trucks**

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Merrydown plans health drive for a fitter future

The briskest trade at the USM exhibition last week was seen at the Merrydown stall where the finance director, Mr Mike O'Driscoll, was extending his famous hospitality to all comers.

Merrydown, which is based in Horsham, West Sussex, produces vintage quality ciders. The company started life in the early 1950s, deriving its name from the chairman's house.

Heavy duty increases in the Macmillan era nearly strangled the fledgling, limiting growth for many years. It was only in 1976, when the company reintroduced vintage cider equivalent to a table wine strength, which placed the products at the top end of the vintage cider market, that profit growth was resumed.

The company was a founder member of the USM, making its debut in 1981. Since then it has invested heavily in vintage cider brewing capacity.

Profit growth has been dramatic, moving from £200,000 in 1981 to £1.3 million in the year to March 1985. Poor summer weather will limit progress in the current year, although the mild autumn was beneficial for sales.

The real interest in the company in the next two years

lies in its plans for diversification.

Merrydown has for many years produced a range of vinegars and health foods as a byproduct of cider producing, which are marketed under the Martlet label.

These make a small contribution to sales through health group outlets but the group is launching a major marketing campaign to extend sales through the supermarket chains. If successful, this could substantially broaden the product base of the company and make a significant impact on profits.

Elsewhere the USM exhibition was notable more for the sponsors promoting their services, including a posse of accountants, stockbrokers and public relations consultants.

The exhibition is therefore more valuable for a company looking to float itself on the USM or graduate from the USM than for investors hoping to learn of opportunities available for placing their funds.

Most sponsors did, however, indicate a continuing healthy flow of new issues in the pipeline despite the much quieter start to the new issues this year.

Interim figures are due tomorrow from Microfilm Re-

graphics. This is a microfilming bureau providing standard microfilm archive services and the more glamorous computer output microfiche recorded directly from floppy discs.

The company was founded by a stockbroker, Mr John Redwood in 1969 on £1,000 capital and has grown to a market capitalization of £35 million.

Floated on the USM in 1981, it hit trouble shortly afterwards with the loss of two major contracts but management changes implemented after this disaster have left the company stronger than ever before.

Microfilm is increasingly used as a cheap and efficient means of information storage and retrieval, while the dramatic growth in the use of computer-stored information, especially in the financial services sector, has led to explosive demands in the market for microfiche recording services.

Substantial investment by the company has given it a technological lead over many of its competitors.

Further technological developments in the pipeline include colour microfiche which will open up undeveloped markets such as newspapers

and museums. Electronic transmission from microfiche will also be available shortly.

The company has undertaken three major acquisitions over the last 18 months, two in the highly profitable computer output division, buying out in-house microfilm bureau from RHM and a former Unilever subsidiary.

The integration of these two companies has yet to be fully reflected on the bottom line but tomorrow's figures should see the first fruits.

For the full year to June the market is looking for more than £1.5 million compared with last year's £580,000, which on a low tax charge would give earnings per share of 18p.

At 420p this leaves the shares on a demanding price earnings ratio of 23 but with further excellent progress for 1987 in prospect the shares remain a very sound investment.

Investors interested in this area should also look at Microgen, the other quoted microfilming bureau.

At 330p the shares are on a historic tight earnings ratio of 20 times but the prospective for 1986 falls to 13 times and the shares look good value.

A significant change is due to take place later this year in the United Kingdom's Trade Mark Law. For the first time companies and individuals operating in service industries will be entitled to the protection of a registration at the Trade Marks Registry.

Until now such protection has only been available to those in trade or industry. This is because the Trade Marks Act 1938 followed the pattern established by previous legislation in stipulating that a trade mark could only be registered in respect of goods.

For a valid registration it was necessary for the registered owner to have at least a bona fide intention at the outset to apply the proposed registration to nominated goods for the purpose of indicating a connection in the course of trade between himself and those goods.

It was equally important that, once registration had been achieved, use of the mark on those goods should continue.

The emphasis laid on goods in this way meant that although the company name, logo or trading style of, for example, an airline is as important to it as those of an aircraft manufacturer, it was only the latter who could register them as trademarks.

The same would apply to a publisher and to a golf course proprietor as opposed to a golf club manufacturer.

Contrary to popular belief the registration of a company name at Companies House (or of a business name at the old Business Names Registry) did

Service groups set to take their marks

not provide any protection in this regard at all.

If, therefore, a service business found itself threatened by a competitor using a name or other trading style similar to its own it had to resort to the common law action of "passing off" in order to stop such unfair trading.

"Passing off" is a civil wrong established by case law over many years which, put at its simplest, provides a remedy for any business or organization which can show that it has established a reputation in a particular name or trading style and that the activities complained of are likely to cause confusion among potential customers.

A passing off action is frequently expensive and uncertain as to outcome because it entails proving to the court that disinterested outsiders do recognize the reputation to have developed and are likely to be confused by the competitor's activities.

Manufacturers, retailers and others dealing in goods could frequently reduce or avoid these difficulties by relying upon a registered trademark.

Not only did this enable them to avoid the necessity of proving their reputation every

time they wished to prevent a competitor taking an unfair advantage, but it also enabled anyone starting a business or introducing a new product to check whether a particular trading style or brand name had already been registered by someone else.

Businesses in the service industries have occasionally tried to secure some protection by the artificial device of registering a trade mark in respect of goods which had some connection with the service being offered.

Thus airlines sometimes registered a mark to cover tickets, luggage tags and flight bags, and banks might seek registration in respect of paper goods such as cheque books.

Although such registrations may have acted as a deterrent to potential copiers it was generally thought that they were of doubtful validity for the simple reason that, to take a bank as an example, what it sold, and was paid for, was the banking service which it provided and not the cheque books which were issued as part of that service.

A recent High Court decision permitting registration of the name of a colour scheme of the Visa bank card has only slightly modified the position. For some years now it has

been clear that the United Kingdom has been falling out of step with the large number of industrial countries which accept applications for marks in respect of services as well as goods.

This has caused particular concern in the context of a proposed European trade mark and the United Kingdom candidacy for selection as the location of a proposed European Trade Mark Registry.

A first attempt to reform the law by means of a private Bill introduced in the House of Lords failed when Parliament was dissolved in 1983.

That Bill had originally been opposed by the Government, largely on the grounds that the Trade Mark Registry could not cope with the extra work load which would be involved if service marks were introduced.

By the time a new Bill was introduced in the House of Commons later in 1983, that opposition had evaporated. However, when it subsequently passed into law as the Trade Marks (Amendment) Act 1984, it was announced that the Trade Mark Registry would not be ready to accept applications until 1987.

The starting date has now been brought forward to October 1 this year.

The professions are equally interested and the restriction of the control of advertising in many of them will have made them more aware of this change in the law.

Chris Ryan
The author is a partner in the solicitors Norton, Rose, Batehall & Roche.

Law Report March 10 1986

Guidance on rent review clauses

The British Gas Corporation v Universities Superannuation Scheme Ltd. Before Sir Nicolas Browne-Wilkinson, Vice-Chancellor. [Judgment given February 6].

The Vice-Chancellor gave guidance in the Chancery Division in construing rent review clauses in a lease.

In the absence of clear words requiring the rent review provision (as opposed to all provisions as to rent) to be disregarded, and in the absence of special circumstances, it was proper to give effect to the underlying commercial purpose of a rent review clause and to construe the words so as to give effect to that purpose by requiring future rent reviews to be taken into account in fixing the rent at the review date.

Mr John Colyer, QC and Mr K. Reynolds for the plaintiff; Mr Michael Barnes, QC and Mr D. Elvin for the defendant.

THE VICE-CHANCELLOR said the case raised the question whether a valuer appointed to fix a new rent of premises under a rent review clause in a lease ought to take into account the fact that the lessee in question contained provisions for further rent reviews in the future.

A common formula in rent review provisions was that a valuer should assume a hypothetical letting of the premises on the open market containing the same provisions as the actual lease "other than as to rent".

The question was whether such a rent exclusion provision meant that the valuer was to ignore the fact that the actual lease contained provisions for future rent review.

In the present case the plaintiff had been granted a lease of office premises for a term of 35 years from March 25, 1980, the yearly rent being £1,500,000 or such other rent as might be substituted therefor.

The second schedule provided that in the event of a landlord's review notice, the review date was to be the higher of (i) the yearly rent payable immediately before such review date and (ii) the rack rental value at the relevant review date. The review dates were to be at five yearly intervals.

The rack rental value was to mean "such rent as may be agreed or determined . . . to be the best yearly rent at which the demised premises could reasonably be expected to let in the open market by a willing landlord to a willing tenant for a term equal to the term hereby granted by means of a lease containing the same provisions (other than as to the yearly rent) as are herein contained . . ."

At March 25, 1985, the parties having failed to agree a new rent, an independent valuer had to be appointed, and the question was whether, in assessing the rack rental value, he should assume a hypothetical letting on terms which included five-yearly rent reviews.

Counsel agreed that there were three possible constructions of the rent exclusion provision:

- (1) Ignore all provisions relating to rent in a lease.
- (2) Ignore those provisions which related to the quantification of rent, payable immediately before the relevant review date as well as the provisions for future rent reviews.
- (3) Ignore the rent actually payable before the review date

only, that is, take into account the provisions for future reviews of the rent.

A literal construction under (1) would mean a wholly unrealistic task for the valuer. Under (2) and (3) construction into the words used had to be implied, and for that one had first to try to discover the underlying purpose of the rent review provisions so as to give effect to that purpose.

The general purpose of a provision for rent review was to enable a landlord to obtain from time to time a market rental which the premises would command if let on the same terms on the open market at the review date, and in the absence of clear words or surrounding circumstances a lease should be construed so as to give effect to that basic purpose.

In the present case therefore, the rack rental value of the premises ought to be fixed on the basis that the hypothetical letting was on the terms of the actual lease excluding only the rent actually quantified and payable before the review date and the provisions for five-yearly rent review.

Recent cases had been on construction of the particular lease, but they did disclose a marked difference of approach to the construction of rent review clauses.

In those circumstances, his Lordship felt free to adopt what he considered was the correct approach to rent exclusion provisions:

- (a) No literal effect could be given to words requiring all provisions as to rent to be disregarded.
- (b) Other clear words requiring the rent review provisions (as opposed to all provisions as to rent) to be disregarded must be given effect, however wayward the result.
- (c) Subject to (b), in the absence of special circumstances, it was proper to give effect to the underlying commercial purpose of a rent review clause and to construe it so as to give effect to that purpose by requiring future rent reviews to be taken into account in fixing the rack rental value under the hypothetical letting.

Such an approach might seem close to seeking to lay down mechanistic rules of construction as opposed to principles of construction. But there was an urgent need to produce certainty in the field of rent review.

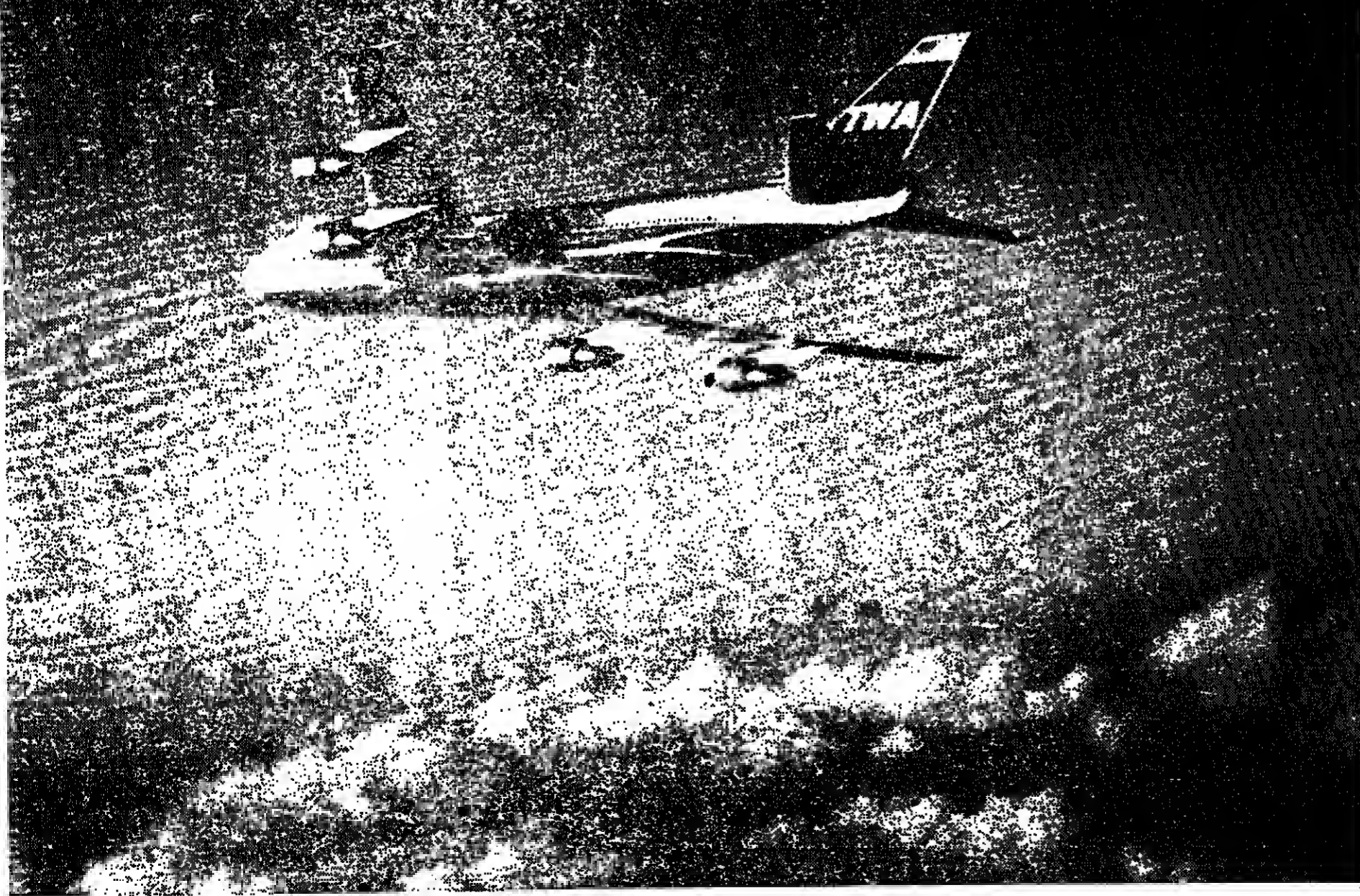
Landlords, tenants and their valuers needed to know what was the right basis of valuation without recourse to lawyers, let alone the courts. The question could not be left to turn on the terms of each lease without the basic approach being certain.

A declaration would be made in the present case to the effect that the rack rental value to be determined by an independent valuer would mean the best yearly rent at which the premises could reasonably be expected to let on the open market for a term equal to the term granted by means of a lease containing the same provisions as the lease (other than the amount of rent actually payable at the relevant review date) and in particular containing like provisions for the review of the rent as were contained in the lease and upon the other express assumptions set out.

Solicitors: Mr C.E.H. Twiss; Coward Chance.

TWA to and through the USA

TWA - still flying high, far and wide.



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Defence of duress

Regina v Willer

Duress was capable of amounting to a defence to a charge of reckless driving when a motorist mounted a pavement to drive away from a confrontation with a gang of youths who were shouting "I'll kill you" and one of whom had got into the car and was fighting with a passenger in the rear seat and was still there, fighting, when the motorist drove to a police station to make a complaint.

The Court of Appeal (Lord Justice Watkins, Mr Justice Garland and Mr Justice Ognall) so held on February 25 when allowing the appeal of Mark Edward Willer against his conviction on April 16, 1985 at St Albans Crown Court (Mr Assistant Recorder M. J. Curwen and a jury), which followed a change of plea after the trial judge's ruling that no defence of necessity was available to this motorist.

UNLISTED SECURITIES

Table of unlisted securities with columns for Company, Price, Change, Dividend, and Yield. Includes various companies like A & M, A & B, etc.

INVESTMENT TRUSTS

Table of investment trusts with columns for Company, Price, Change, Dividend, and Yield. Includes trusts like 52nd Ave, 53rd Ave, etc.

FINANCIAL TRUSTS

Table of financial trusts with columns for Company, Price, Change, Dividend, and Yield. Includes trusts like 102nd St, 103rd St, etc.

RUGBY UNION: SPLUTTERING PROGRESS IN JOHN PLAYER SPECIAL CUP

Cup holders take bumpy road

By David Hands, Rugby Correspondent

London Welsh 10 Bath 18



Forward held back: Egerton, of Bath, battles to break free (Photographer Stewart)

Like two limousines taken out of the garage after a damp winter, last year's finalists motored through Saturday's quarter-final of the John Player Special Cup at Old Deer Park...

The cup holders won deservedly by three tries and two penalty goals to a try and two penalties, but they made life difficult for themselves by missing several assorted kicks at goal and if one of their tries had been disallowed...

There were times when the quality of Bath's forwards gave every indication that they would take command. In the absence of Collins and Watkins, the injured Welsh line-out men, they dominated that phase of the game...

these days, there is no doubting the quality of their tight forwards at the set pieces and in the loose which ensured their place in today's semi-final.

London Welsh had first use of the wind and the sun and were level at 10-10 by half time. They stole the lead when an excellent try in which Leleu checked the Bath backs...

to retreat sufficiently far, Simpson scored. Hill was involved, too, in an incident immediately preceding Bath's second try. London Welsh held Bath's secondary shove at a five-metre scrum but were forced to wheel; Price came charging in to hack at the ball which was in Bath's back row...

Scots come out of Gloucester's debt to Hannaford

By Nicholas Keith

Northampton 6 London Scottish 11

There were signs on Saturday that winter was maintaining its icy grip on both teams, although the fourth round John Player Special Cup tie was played in relatively warm sunshine.

The Scots made life surprisingly difficult for themselves. Their scrumming kept Northampton under constant pressure, although Pearce, the England prop, helped his hooker to one-heel against the head.

Gloucester supporters did not feel it safe to start chanting until the last minute of injury time at Southgate on Saturday. That was when Hannaford scored a try from a typical little break by Teague and Gloucester moved into the quarter-final round of the John Player Special Cup with a win over Saracens by a try and three penalty goals to two penalties.

Behind the scrum the defences kept each other under lock and key and it was a surprise when Hannaford scored his try. There was a missed tackle in that movement. But he deserved to score. He and Ford had been shoved into touch at the corner a minute or two before.

Leaders given a fight

By Ian McLachlan

Stewart's-Melville continued to set the pace in the first division of the national league as they trounced the relegation-threatened Kilmarnock by 34-14.

However, the sterility of Northampton's tactics was most clearly shown at a series of three penalties in the first half, as they were unable to build over the Scottish line from short range without once spreading the play. The players were frustrated by their mistakes and by the futile tackle law which leads to so many stoppages.

Northampton must regret that Johnson, their kicker, went down with influenza. Woodrow, the captain, and Larkin missed two penalties apiece and Sharpe was understandably unsure as Johnson's replacement.

Victory at Blackheath over an unfamiliar Gloucestershire team by a try, a dropped goal and two penalty goals to a penalty qualified them for a place in the final against Warwickshire at Twickenham on April 12.

Final omens augur well for Kent

By Bryan Stiles

Kent 16 Gloucestershire 3

The rustle of spring in what is little wonder Gloucestershire after a long winter. After a quickening in the pulse of young Kent rugby locks, on Saturday it also brought a blossoming of talent that carried them into the county championship final for the first time in 59 years.

Victory at Blackheath over an unfamiliar Gloucestershire team by a try, a dropped goal and two penalty goals to a penalty qualified them for a place in the final against Warwickshire at Twickenham on April 12.

They fell behind to a neatly taken dropped goal by Colver in the seventh minutes and were never in the hunt. Their forwards could not match the pace and imagination of their opponents.

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RESULTS FROM THE WEEKEND

THORN EM COUNTY CHAMPIONSHIP: 15. Penarth 35; Morley 23; Exeter 16; Moseley 30; Liverpool 3; Plymouth 16; South Wales Police 32; Preston Grasshoppers 13; St Helens 4; Rochdale 13; Richmond 18; Roundhay 12; Hull 10; Sale 9; Walsley 25; Sheffield 25; Northants 12; Vale of Lune 25; Middleborough 8; Wood Hardwood 16; Gosforth 8; Nantwich 3; Brimsford 0.

BARCLAYS IN SWITZERLAND. Following the announcement that the Barclays Group has sold its shareholding in Barclays Bank (Suisse) SA, Barclays Bank PLC is pleased to announce the formation of a new, wholly owned, Swiss banking subsidiary: BARCLAYS BANK SA. The Head Office is located in Geneva, with branches in Zurich (incorporating the existing business of Barclays Bank PLC), Geneva and Lugano. The bank will offer a full range of both private investment banking and commercial services in each branch. For further information on Barclays operation in Switzerland and for details of how to open an account please contact one of the following branches: Zurich, Geneva, Lugano.

Manchester Business School EXECUTIVE DEVELOPMENT PROGRAMME. 10 WEEK COURSES APRIL & OCTOBER PREPARES MANAGERS FOR PROFIT RESPONSIBILITY/GENERAL MANAGEMENT. FOR OUTSTANDING MANAGERS AGED 32 - 45 YEARS. The core - a rigorous practical training in Marketing, Finance and Human Skills - is linked to live General Management Consulting Projects inside actual organisations. Close tutorial feedback, free choice options and personal tuition are traditions of the Programme. For details, complete the following and return to: Jean McDonald, Administrator EDC, Manchester Business School, FREEPOST, (no stamp required), Manchester, M15 5DA. Tel: 061-273 8228 Ext 143 Telex: 668354.

ph... S... l... ph... n... ce... may... truthful... are... prove... according... graph... is... k... public... ponder... ing... on... Amer... in... the... lect... a... device... and... skin... miners... detect... a... of... re... who... blished... stivity... poly... d... that... results... truthful... is... liars... id... out... with... a... test... carried... lists... in... Wash... the... pre... th... is... set... is... SD... telling... by... inst... by... a... set... of... ty... ic... ic... of... s... pr... ly... as... sistent... mique... lying... an... de... sp... n... f... our... rbing... e... large... ve... rmany... inces... f... mel... th... of... im... is... th... or... ay... Fur... op... e... by... sl... is... false... ish... in... or... ay... Fur... op... e... by... sl... is... false... ish... in... or... ay...

LA CRÈME DE LA CRÈME

Temporary Secretaries

Paid Holidays?
Work for Manpower and start earning your holiday pay now.
Do the ideas of paid holiday entitlement as well as excellent rates and FREE Word Processor training attract you? Then you should be talking to Manpower, the world's leading temporary help company.
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Judy Farquharson Limited

47 New Bond Street, London, W1V 9BA.
Tel: 493 8284
NO SHORTHAND ADMIN ASSISTANT
For hectic office dealing with people, paper and figures. Calm, understanding, 25-35 year old with stable work record and good typing. Salary £9,000-£11,000.

WAPPING DESIGN ADMINISTRATOR

Very small furniture importer need to replace treasure of 8 years returning to London. She types well, number crunches and organises everybody and everything. A self-sufficient type who can cope with working alone. WP experience useful. Salary circa £11,000 + car.

TEMPORARY APPOINTMENTS

We are always keen to interview candidates with excellent secretarial skills for varied temporary assignments in the West End.

FL RECRUITMENT CONSULTANTS

MARY GRAVES

and Associates
Recruitment Consultants
115 New Bond Street, London W1

TOP RATES + TOP TEMPS

We urgently require SHORTHAND/AUDIO SECRETARIES with or without LEGAL and Word Processing experience to join our friendly Temp Team!
We will pay up to **£6.80 per hr**
Plus Holiday Pay + Bank Holiday Pay for the right person with the right skills!
Lots of bookings in City + West End. Immediate Start!
Call us NOW for further information.

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FL RECRUITMENT CONSULTANTS



Julia Gray
APPOINTMENTS
Covent Garden's smartest secretarial people.
36 James Street WC2 0J 240 9911

INTERNATIONAL ADVERTISING AGENCY

£9,500+ PERKS
The creative Director of this well known organisation requires a highly motivated senior shorthand secretary with relevant experience to organise his day and provide a full administrative backup.

For further information on the above position and a wide variety of senior opportunities, please call Julia Gray on 240 9911 (Recruitment Consultants).

NBI Word Processor Operators

To work in prestigious merchant bank in the city.
Excellent rates of pay, holiday entitlements, sickness and accident benefits.
27g Throgmorton Street, London EC2N 2AN.

MANPOWER Tel: 588 3904
Temporary Staff Specialists
24 hour answering service

Ask Alfred Marks

PROPERTY SEC/PA AT LEAST £10,000 AGE 25 - 32

If you have good sh/audio/WP skills you could be working for a senior partner of this chartered surveyors. There's every opportunity to develop your PA talent. Telephone Adrienne Mackintosh or Trudy Meagher on:

01-439 1251
115 New Bond Street, London W1.

Ask Alfred Marks

JAPANESE FRENCH GERMAN To £12,500 + Mortgage

The above language skills are needed by one of Britain's leading 100 merchant banks and the first 2 must be really fluent. They are needed, all in one secretary who will use the languages to liaise with clients. 100% shorthand/typing in English will also be needed. The benefits generally associated with banking are well known and these will not disappoint.

174 New Bond St, W1

International Secretaries
01-437 7100

You can bank on 2 weeks holiday pay with MacBlain Nash.

Yes, it's true. If you join our team of senior level temporary secretaries not only will you receive £350 for two weeks holiday and discounts on worldwide travel but in addition free banking and financial advice like getting home loans from a bank who really understands the problems of temporary secretaries.
You can bank on us looking after you.
Contact Victoria Martin on 01 439 0601.
3rd Floor, Carrington House, 130 Regent Street, London W1R 9FE. (Entrance in Regent Pl. opposite Midland Bank).

Ask Alfred Marks

THREE TALENTED SECRETARIES MAJOR RETAILING COMPANY W1
Excellent benefits including free travel, discounts, staff restaurant etc.

SEC/PA To Financial Controller £9,500 SEC/PA To Personnel Controller to £8,500 SEC TO FINANCIAL EXECUTIVE £9,000
All positions require shorthand, audio and administrative skills. A knowledge of WP is desirable.
Call Trudy Meagher or Adrienne Mackintosh
115 New Bond Street London W1.

Ask Alfred Marks

MAYFAIR PERSONNEL £12,000
Responsibility and people contact are crucial within this management role. Recruiting secretaries and administering the office, a sympathetic, professional approach is essential. Relevant experience and good typing for own correspondence required. Age 28+.

TV MARKETING TO £9,500
The exciting world of television awaits a diplomatic, confident, PA. Assisting the Marketing Executive, liaise with advertising agencies, co-ordinate screening activities and compose own correspondence. Speaks 8/10 required.

COLLEGE LEAVER IN FASHION £7,000
A challenging start for the college leaver who does not want just typing. Assuming two delightful managers, you can develop your own sense of responsibility, arranging meetings and dealing with queries. Skills 8/10 required.
Telephone: 629 8863

HODGE RECRUITMENT

SABIC MARKETING SERVICES LTD
PA/Secretary £9,000 + Benefits
Sabic Marketing Services Ltd, an affiliate of Saudi Basic Industries Corporation, requires a PA/Secretary (9-5) with excellent secretarial skills, WP, good presentation, poise and initiative. Petrochemicals experience an advantage. Knowledge of Arabic desirable.
Please forward detailed CV (incl telephone No) to:
SABIC Marketing Services Ltd
Portland House, Stag Place London SW1E 5DA. Tel: (01) 828 6960 (No agencies, please)

INTERNATIONAL ADVERTISING AGENCY £9,500+ PERKS
The creative Director of this well known organisation requires a highly motivated senior shorthand secretary with relevant experience to organise his day and provide a full administrative backup.
For further information on the above position and a wide variety of senior opportunities, please call Julia Gray on 240 9911 (Recruitment Consultants).

SVC TELEVISION
Requires SENIOR RECEPTIONIST to work as part of Reception team at our Warriston Street premises. Salary negotiable. U.K.E.
Please apply in writing enclosing CV and telephone number to:
Givette Moore
SVC Television Film House
142 Warriston Street London W1V 3AU.

RECEPTIONIST
Recruitment Consultancy, c.£6,750 + profit share. Based by St Pauls Cathedral we specialise in Executive Search and Selection in the field of PR and the City. We need a well spoken, confident receptionist with typing to greet all our clients charmingly, answer our switchboard efficiently and help out with various administrative tasks. If you would like to replace Sue, who is being promoted, and join a young minded, professional company please contact Julia Mellows on 01-236 7307

SECRETARY/PA STARTING £10,500 - £12,500
An excellent career opportunity has arisen at the Financial Times Ltd for an experienced Secretary/PA to work for the Chief Executive. Applicants should be aged 24+ and must have first class secretarial skills. Good organisational ability, enthusiasm and initiative are essential to cope with the demands of a busy timetable. An excellent salary is offered. Please apply with full details to:
The Personnel Manager, The Financial Times, Bracken House, 10 Cannon Street, London EC4P 4BY. (No Agencies)

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AMERICAN ATTORNEY
Requires enthusiastic, efficient secretary with word processing experience to join small friendly City office of American law firm. Previous legal experience not necessary but must be non-smoker. Paid overtime. Salary negotiable. Please write to: Penny Mounsey, 58 Colman Street, London EC2R 5BE.

ADVERTISING SECRETARY C. £9,200 PA
An excellent opportunity has arisen for a secretary with at least 2 1/2 years experience to join The Financial Times Newspaper working for the Regional Advertisement Director.
Applicants should be used to working under pressure and have a good educational background (at least 'O' Level Standard - preferably 'A' level) including German in English and Maths. Shorthand/typing skills of 100/50 wpm and a good telephone manner are essential, together with W.P. experience.
The work involved in this busy advertisement department is varied and varied, and includes dealing with enquiries, administration, and some computer work.
Please apply in writing enclosing a CV to:
The Personnel Department, The Financial Times, Bracken House, 10 Cannon Street, London EC4P 4BY or Telephone 236-9758.

PA TO MD WORKING £10,000
Why commute? The MD of A.C.L., an international company with offices in Woking, seeks a self assured PA secretary. You will have a real opportunity to organise, and your initiative and administrative ability. Shorthand and typing skills will be an excellent standard and your knowledge of word processing and a willingness to learn new technology will enable you to cope with this busy, demanding and varied position.
Please apply to:
Jill Davies, Manager, Sole Agent: Premier House, Victoria Way, Woking, Surrey. Tel: 04882 26791

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CAROLINE KING CONFERENCE SECRETARY

£8,500
This well known Charity needs you to organise one of their international seminars (this one to be held in Tokyo). As a key member of their conference team you will set up and attend meetings, prepare agendas and liaise with delegates worldwide. Superb team atmosphere. Skills 9/10 + WP exp.

EXHIBITION ORGANISER £7,500
Assisting the M.D. of this well known firm of conferences and exhibition organisers you will not only arrange but attend the venues. There is lots of client contact, so a lively personality is essential with your 80/50 + WP skills.
Please telephone: 01-499 8070
46 Old Bond Street London W1.

TEMPORARY DATA SECURITY ANALYST
Our client is an international Banking Organisation who is seeking an Experienced Analyst preferably whose availability is immediate. You are needed to investigate and advise on data base packages e.g. Lotus 1-2-3, Final, Database. Opportunity to join this company on a permanent basis. Excellent benefits along with career development. Salary negotiated £17,000.
OFFICE SYSTEMS RECRUITMENT SERVICES
115 Shaftesbury Avenue London WC2E 8BA.
01-439 4003

PERSONNEL OFFICER
An opportunity for a title career challenge in this top line City Company.
In addition to recruitment, induction training, monitoring etc. of all staff depart, initiative is required in the area of Management Training. You will be responsible for the area of 30/40 with confidence and style and with personal experience of the secretarial role.
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SENIOR SECRETARY FOR U.S. BANK
c. £10,500 + Mortgage, Loans, etc.
A position has arisen for a P.A./Sec with a Senior Manager of a leading American Bank. The ideal candidate will be aged 27 to 35 with excellent skills and a knowledge of WP, assertive, competent and highly motivated. An attractive opportunity, attractive, well-specified and fully furnished, three bedroom house in a quiet residential area with modern, the atmosphere business-like yet friendly with office technology second to none.
For further information, please ring:
Paul Elliott
HANSARD RECRUITMENT CONSULTANCY
01-437 9413

OPERATIONS ADMINISTRATOR
To join shipping/gas trading group, W1. Experienced self-starter with basic secretarial skills plus stamina to enhance business. Age 25+. Salary A.A.E. Please contact:
VICTORIA GRAHAM LIMITED (Rec Cons)
01-493 4467/3492

SALES ADMINISTRATOR
Required for busy expanding company in business which distributes a German manufactured product throughout the U.K. To be responsible for running the sales office, with a major administrative role. You will be responsible for the area of 30/40 with confidence and style and with personal experience of the secretarial role.
The Marketing Director, Thermal Systems Ltd, The Works Building, London SW12 3SL, or telephone Mr. Murray on 01-299 1996.

NOT JUST A SECRETARY
A small but solid and fast growing company in Heathrow (Victoria 8) requires a self-starter and dynamic lady to take on the responsibility of supporting and organising busy sales staff in liaison with a busy sales manager. You will be responsible for the area of 30/40 with confidence and style and with personal experience of the secretarial role.
01-733 8917

CAREER ORIENTATED SECRETARY
NEW BOND STREET TO £9,500
We are a leading firm of recruitment consultants seeking an experienced and enthusiastic secretary.
You will be working in an informal, young and friendly environment and will therefore need to be self-motivated and possess a certain amount of self-discipline.
As this is a people orientated business we are looking for someone with excellent communication skills, together with an administrative flair and polished telephone manner.
Ideally in your mid 20s and educated to 'A' level standard, you will have first class secretarial skills.
Please write with CV to:
Sue Selzer
Head Consultant & Associate
115 New Bond Street, London W1V 9BE
Telephone: 01 492 1879

PERSONAL ASSISTANT £15,000 pa
Experienced PA required. Excellent skills. For owner of property company London W1.
Salary £15,000 pa + benefits. No other staff. Very pleasant offices.
Candidate will be over 30 and under 45. She will recently have earned not less than £12,500 pa. Please telephone 435 1164.

TEMPORARY DATA SECURITY ANALYST
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THE WORK SHOP Terrific Temping!

Have you ever noticed the contrast? Among all the gum faces going to work each morning there's always at least one happy soul just bursting with smiles and joie de vivre. You too could be a Work Shop temp. All it takes is sure skills, personality flexibility, charm! Call today - we'll bring the smile back to your day. Phone Sue Cooke, on 01-409 1232.
Recruitment Consultants

COMPANY WILL TRAIN ON WP £8,300
International sports company need a numerate secretary with 2 years statistical/experience to research and produce reports on WP. Shorthand required please phone Alison Jones or Crispian Thorne on 01-839 4833.

CAROL JONES STAFF CONSULTANTS OF EDINBURGH
SW3 Recruitment/Typist/Telex Operator required for small busy office. Age 19+. Salary £7,000.
CHELSEA Interior Design Company requires Secretary with fluent French and good secretarial background. Salary £10,000.
VICTORIA Personnel Manager requires Shorthand Typist for stimulating job. Age 19+. Salary £8,000.
HAMMERSMITH Project Manager requires organized Secretary to operate a WP. Salary £8,000.
SW1 First class Shorthand Secretary for expanding Advertising Company. Salary £10,000.
Please contact us now to discuss your career on 01-235 4471.
4A Wilton Street, Knightsbridge, SW1

INTERNATIONAL AIRLINE
Requires young secretary with excellent typing, shorthand and audio skills (knowledge of WP an advantage) to help with typing, filing, phone coverage etc. in busy European General Manager's office. This is a varied and interesting position offering attractive salary, free medical insurance, L.V.'s and the usual airline concessions. Please send full CV and recent p/p photo to: Asst. Gen. Mgr. Europe, Cathay Pacific Airways, 7 Apple Tree Yard, London SW1Y 6LD.

LEONARD GROUSE ASSOCIATES LTD
123 Westminster Bridge Rd. London SE1 7JH
The Managing Director of this successful Ltd and Pension Consultancy company requires a secretary.
The applicant must have a minimum of 3 years experience in a similar position and will be successful if she has a good background knowledge of 28 and 48. Will be successful with a good background knowledge of 28 and 48. Will be successful with a good background knowledge of 28 and 48. Will be successful with a good background knowledge of 28 and 48.
Please apply to Mrs M. Blackwell, at the above address or telephone her on 01-928 8972.

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The Marketing Director, Thermal Systems Ltd, The Works Building, London SW12 3SL, or telephone Mr. Murray on 01-299 1996.

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A small but solid and fast growing company in Heathrow (Victoria 8) requires a self-starter and dynamic lady to take on the responsibility of supporting and organising busy sales staff in liaison with a busy sales manager. You will be responsible for the area of 30/40 with confidence and style and with personal experience of the secretarial role.
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NEW BOND STREET TO £9,500
We are a leading firm of recruitment consultants seeking an experienced and enthusiastic secretary.
You will be working in an informal, young and friendly environment and will therefore need to be self-motivated and possess a certain amount of self-discipline.
As this is a people orientated business we are looking for someone with excellent communication skills, together with an administrative flair and polished telephone manner.
Ideally in your mid 20s and educated to 'A' level standard, you will have first class secretarial skills.
Please write with CV to:
Sue Selzer
Head Consultant & Associate
115 New Bond Street, London W1V 9BE
Telephone: 01 492 1879

PERSONAL ASSISTANT £15,000 pa
Experienced PA required. Excellent skills. For owner of property company London W1.
Salary £15,000 pa + benefits. No other staff. Very pleasant offices.
Candidate will be over 30 and under 45. She will recently have earned not less than £12,500 pa. Please telephone 435 1164.

OPERATIONS ADMINISTRATOR
To join shipping/gas trading group, W1. Experienced self-starter with basic secretarial skills plus stamina to enhance business. Age 25+. Salary A.A.E. Please contact:
VICTORIA GRAHAM LIMITED (Rec Cons)
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Required for busy expanding company in business which distributes a German manufactured product throughout the U.K. To be responsible for running the sales office, with a major administrative role. You will be responsible for the area of 30/40 with confidence and style and with personal experience of the secretarial role.
The Marketing Director, Thermal Systems Ltd, The Works Building, London SW12 3SL, or telephone Mr. Murray on 01-299 1996.

SUPER SECRETARIES

Job advertisements for secretarial and administrative roles. Includes sections for Part-time, Receptionist, Advertisers, College Leavers, and various secretarial positions with details on salary, location, and requirements.

EDUCATIONAL

Advertisements for educational services and institutions. Includes 'TEMPORARIES' for W.P. Operators, 'HODGESTON'S' for typing and shorthand, and 'STELLA' for word processing.

EDUCATION

MORAY HOUSE COLLEGE OF EDUCATION EDINBURGH. Post of Director, Scottish Centre for Education Overseas. Applications invited for this major post.

HUTCHESONS' EDUCATIONAL TRUST. RECTOR of HUTCHESONS' GRAMMAR SCHOOL. The Governors invite applications for this post from suitably qualified teachers.

FELSTED SCHOOL DUNMOW ESSEX. For September 1986. HEAD OF BIOLOGY. An enthusiastic and experienced graduate required due to promotion.

Army sponsorship for undergraduates. £1,500 Scholarship. Applications for the September 1986 intake close on April 30th 1986. The Army runs two forms of sponsorship.

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INSTITUTE FRANCAISE. Official French Government Establishment. Native French teachers at high quality courses.

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Tuition. LONDON EASTER REVISION O & A Level Specialists. Mathematics, Economics, and the Sciences.

ST GODARD'S COLLEGE. Secretarial, Business and Language Courses. Word Processor Training.

Westminster Cathedral Choir School. (IAPS, CSA, 60 Day Boys, 30 Chorists). Form Teacher required in September for reception class.

MONTESSORI CHILD CARE AND TEACHER TRAINING. Choose from the most comprehensive range of courses with the highest international accreditation.

Vertical advertisement for 'LA C...' (likely LAC) featuring a large graphic and text.

